# **Public Document Pack**



#### EXECUTIVE DECISION DAY NOTICE

Executive Member for Recreation, Heritage and Rural Affairs Decision Day

**Date and Time** Wednesday, 13th July, 2022 at 1.00 pm

Place Remote Decision Day

Enquiries to members.services@hants.gov.uk

Carolyn Williamson FCPFA Chief Executive The Castle, Winchester SO23 8UJ

#### FILMING AND BROADCAST NOTIFICATION

This decision day is being held remotely and will be recorded and broadcast live via the County Council's website.

#### AGENDA

#### DEPUTATIONS

To receive any deputations notified under Standing Order 12.

#### **KEY DECISIONS (NON-EXEMPT/NON-CONFIDENTIAL)**

None

#### NON KEY DECISIONS (NON-EXEMPT/NON-CONFIDENTIAL)

#### 1. GRANT FUNDING TO CULTURE AND RECREATION ORGANISATIONS IN HAMPSHIRE (Pages 3 - 10)

To consider a report of the Director of Culture, Communities and Business Services setting out proposals for grant awards to culture and recreation organisations in Hampshire.

#### 2. PARISH AND TOWN COUNCIL GRANTS 2022/23 (Pages 11 - 28)

To consider a report of the Director of Culture, Communities and Business Services on Parish and Town Council Grants 2022/23.

# **3.** HAMPSHIRE COUNTY FARMS ANNUAL REPORT 2021/22 (Pages 29 - 56)

To consider a report of the Director of Culture, Communities and Business Services setting out the Hampshire County Farms Annual report 2021/22.

#### 4. PROPOSALS TO ADJUST ACCESS TO, AND PRICES FOR, THE ENDA RYAN POPPY PODS AT TILE BARN OUTDOOR CENTRE (LESS EXEMPT APPENDIX) (Pages 57 - 88)

To consider a report of the Director of Culture, Communities and Business Services setting out proposals to adjust access to, and prices for, the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre.

#### **Exclusion of the Press and Public**

To resolve that the press and public be excluded from the meeting during the following item of business, as it is likely, in view of the nature of the business to be transacted or the nature of the proceedings, that if members of the public were present during this item there would be disclosure to them of exempt information within Paragraphs 3 and 5 of Part 1 of Schedule 12A to the Local Government Act 1972, and further that in all the circumstances of the case, the public interest in maintaining the exemption outweighs the public interest in disclosing the information, for the reasons set out in the appendix.

#### **KEY DECISIONS (EXEMPT/CONFIDENTIAL)**

None

#### NON KEY DECISIONS (EXEMPT/CONFIDENTIAL)

5. EXEMPT APPENDIX - PROPOSALS TO ADJUST ACCESS TO, AND PRICES FOR, THE ENDA RYAN POPPY PODS AT TILE BARN OUTDOOR CENTRE (Pages 89 - 94)

To consider an exempt appendix in relation to Item 4 on the agenda.

#### ABOUT THIS AGENDA:

On request, this agenda can be provided in alternative versions (such as large print, Braille or audio) and in alternative languages.

#### ABOUT THIS MEETING:

The press and public are welcome to observe the public sessions of the decision day via the webcast.

# Agenda Item 1

# HAMPSHIRE COUNTY COUNCIL

#### **Decision Report**

Decision Maker:	Executive Member for Recreation, Heritage and Rural Affairs
Date:	13 July 2022
Title:	Grant Funding to Culture and Recreation Organisations in Hampshire
Report From:	Director of Culture, Communities and Business Services

#### **Contact name:** Emma Noyce

Tel: 0370 779 8373 Email: emma.noyce@hants.gov.uk

#### Purpose of this Report

1. The report considers three awards for Grant Funding to Culture and Recreation Organisations in Hampshire.

# Recommendation

That the Executive Member for Recreation, Heritage and Rural Affairs:

- 2. Approves a grant of £68,000 to Energise Me for the financial year 2022/23
- 3. Approves in principle a final grant of £68,000 to Energise Me for the financial year 2023/24 subject to approval of the Council's budget in February 2023, this concluding the funding arrangement with Energise Me under the terms of the Funding Agreement dated 30 September 2016.
- 4. Approves a grant of £45,000 to The Spring, Havant for the financial year 2022/23.
- 5. Approves in principle two further awards of £45,000 per year for financial years 2023/24 and 2024/25 subject to approval of the Council's Budget in February 2023, these being the final awards payable to The Spring.
- 6. Approves a one-off grant of £24,730 to Sir Harold Hillier Gardens.

# **Contextual Information**

# **Energise Me**

- 7. At his Decision Day on 16 July 2015, the Executive Member for Culture, Recreation and Countryside agreed that the County Council's Sports team, known as SHIOW, would form as a Community Interest Company (now Energise Me) and move out of the Council in April 2016. As part of the Funding Agreement of 30<sup>th</sup> September 2016 (the Agreement), a three-year funding package was agreed for 2016/17, 2017/18 and 2018/19 (Period 1 of the Agreement).
- 8. Period 2 of the Agreement runs from 1<sup>st</sup> April 2019 to 31<sup>st</sup> March 2024. In Period 2 the County Council *must* continue to pay LGPS contribution and *may* continue to pay core funding as agreed by the County Council and Energise Me.
- 9. On 7 December 2017 the Executive Member for Culture, Recreation and Countryside agreed a further £100,000 for 2019/20 and on 14 January 2019 the Executive Member for Recreation, Heritage and Rural Affairs agreed a further £100,000 for 2020/21. In January 2020 the Executive Member agreed to fund £87,000 for 2021/22 (reflecting a 13% reduction for T21).
- 10. In addition to the core funding, in each year of the agreement the County Council has paid a supplemental contribution to the Talented Athlete Scheme under the terms of the Financial Arrangement. The full breakdown is shown in Table 1:

Table 1:

Energise Me	2021/22 funding
	£'s
LGPS Employer Contribution	48,000
2021/22 Core Grant	17,000
Coaches, Officials & Volunteers Scholarship Scheme - core grant	11,000
Hampshire Talented Athletes Scheme - core grant	11,000
Subtotal	87,000
Hampshire Talented Athletes Scheme - additional contribution	29,000
	116,000.00

- 11. In return for funding from the County Council, Energise Me runs the Hampshire County Council Talented Athlete Scheme and Hampshire County Council Coaching Bursary scheme.
- 12. The Talented Athlete Scheme (HTAS) provides:
  - Grants
  - Free access to participating leisure centres
  - A fast-track physiotherapy scheme
  - Sports science support
  - Sport psychology and lifestyle workshops for athletes, parents and coaches
  - Presentation and public speaking skills (in part to prepare the athletes for school visits in Hampshire)
- 13. The Coaching Bursary scheme provides grants to coaches (usually level 2 upwards), volunteers and officials to increase the number of qualified and skilled people working in clubs, schools and other community settings. Exceptions are made for under-represented groups in the workforce e.g. women.
- 14. For 2022/23 the approved budget remains at £116k as there is no approved SP23 saving to be applied. However, within this the LGPS pension contribution is currently assessed at £nil against the £48k budget provision, following the last actuarial review. Given that HCC will benefit from this saving, it is proposed to maintain the core grant(s) and additional Talented Athlete Scheme contribution at current levels for the financial year 2022/23. If the LGPS pension allocation remains at £nil for 2023/24 then it is proposed to maintain the same core funding for 2023/24, the final year of the agreement. However, if the next triennial actuarial review leads to an increase in the pension contribution from the £nil base in 2023/24, it is proposed to adjust the core funding to the scheme to offset the rise in pension contribution such that the overall cost does not exceed £68,000 in 2023/24:

Table 2

Energise Me	2022/23 funding	2023/24 funding*
	£'s	£'s
LGPS Employer Contribution	nil	nil
2021/22 Core Grant	17,000	17,000
Coaches, Officials & Volunteers Scholarship Scheme - core grant	11,000	11,000
Hampshire Talented Athletes Scheme - core grant	11,000	11,000
Subtotal	39,000	39,000
Hampshire Talented Athletes Scheme - additional contribution	29,000	29,000
	68,000	68,000

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\*assuming the LGPS contribution remains at £nil.

# The Spring, Havant

- 15. The Spring is the only professional Arts Centre and Museum in Havant Borough. The Spring delivers activities and cultural engagement opportunities that:
  - tackle disadvantage
  - raise levels of aspiration and educational attainment
  - create stronger, more cohesive communities
  - improve people's health and wellbeing
- 16. As part of a restructure of grant schemes, on 14 January 2019 the Executive Member for Recreation and Heritage took a decision to transition from ongoing revenue funding to cultural organisations through the Culture and Recreation Investment Fund to one-off awards through the newly created Recreation and Heritage Community Fund. 9. As part of this decision, it was agreed there would be a phased reduction in awards for five organisations. Final awards were made to each organisation in 2021/22. The Spring, Havant was one of these organisations, it being awarded £75,000 in 2021/22.
- 17. Since that decision, it is considered that material differences to the situation in Havant specifically mean that consideration should be given to a further 3 year funding agreement with The Spring:
  - The Spring is considered the key strategic cultural partner in Havant Borough (Hampshire Cultural Trust, part of the County's extended organisation and a key partner in supporting the shaping of cultural strategy across Hampshire does not work across Havant).
  - Havant Borough has been recently designated a Levelling Up for Culture Place, indicating the DCMS and Arts Council consider this is a place where cultural engagement is low, but the opportunity to increase it is high. The Spring is one of the Arts Council's National Portfolio Organisations in recognition of the impact it makes in the Borough.
  - In July 2020 it was recognised that although Leigh Park Library and Havant Library were amongst the County Council's poorest performing libraries, due to local community need it would not be appropriate to close them. Instead, the Library Service agreed to look at other ways of delivering library services, including though working creatively with partners.
- 18. In view of the above, the Culture and Communities Select Committee has previously indicated its desire to support The Spring in its strategic role. Officers of the County Council and The Spring have met to discuss how The Spring can support Hampshire County Council in achieving its priorities and propose a partnership whereby the County Council provides Grant Funding to the Spring to deliver the following core activities:

- a strategic role in cultural placemaking and the development of cultural engagement in Havant Borough
- a unique partnership with Havant Borough libraries, testing new models and driving engagement to and with library services
- support of the delivery of Hampshire's cultural strategy in Havant Borough, in an extended delivery model
- It is recommended that The Spring is awarded £45,000 per year for 2022/23, 2023/24 and 2024/25 to deliver the activities specified above. This shall be the final award made to The Spring, Havant from this budget.

#### Sir Harold Hillier Gardens

- 20. Sir Harold Hillier Gardens is a registered charity under the sole trusteeship of Hampshire County Council.
- 21. Sir Harold Hillier Gardens were due to have tills replaced as part of a Memberships and Booking project that included a new tills system. This project was originally planned to be implemented during 2020 and later delayed to 2021, this has been further delayed until late 2022. As older tills have not been replaced over the past 2 years, they have developed problems requiring them to be replaced urgently. In addition, new facilities have opened in the past year that required an interim till solution.
- 22. Fully functioning tills are vital to be able to operate the visitor facilities at Hilliers Gardens. A budget has been allocated by Hilliers for the Memberships and Booking project but these unforeseen costs, due to the delays have incurred an additional £30,000 spend.
- 23. Approval is sought to grant £24,730 to Hilliers Gardens.

#### Finance

24. The recommended awards can be met from within existing budget provision.

#### **Consultation and Equalities**

- 25. A high-level Equalities Impact Assessment has been undertaken. The grants are intended to have a positive impact and advance equality.
- 26. The corporate terms and condition of grant require that any organisation in receipt of funding shall ensure that at all times it complies with the Equality Act 2010 if applicable and shall ensure that it does not discriminate against

any person or persons on the basis of race, gender, religion, disability, sexual orientation, age or otherwise.

# **Climate Change Impact Assessment**

- 27. Hampshire County Council utilises two decision-making tools to assess the carbon emissions and resilience of its projects and decisions. These tools provide a clear, robust, and transparent way of assessing how projects, policies and initiatives contribute towards the County Council's climate change targets of being carbon neutral and resilient to the impacts of a 2°C temperature rise by 2050. This process ensures that climate change considerations are built into everything the Authority does.
- 28. The carbon mitigation tool decision tree indicates it is not suitable for the assessment of a programme. The decisions in this report are financial decisions in relation to a programme of one-off grant opportunities. Therefore, the tool is not suitable for this Climate Change Impact Assessment and has not been used.

# **Other Key Issues**

29. Legal Implications: Section 1 (1) of the Localism Act gives the County Council the power to do anything that individuals may generally do. This includes the power to make grants.'

# **REQUIRED CORPORATE AND LEGAL INFORMATION:**

#### Links to the Strategic Plan

Hampshire maintains strong and sustainable economic growth and prosperity:	no
People in Hampshire live safe, healthy and independent lives:	yes
People in Hampshire enjoy a rich and diverse environment:	yes
People in Hampshire enjoy being part of strong, inclusive communities:	yes

#### Other Significant Links

Links to previous Member decisions:	
Title	<u>Date</u>
2020-01-16 EMRH Grant Funding to Culture and Community	16 January 2016
Organisations in Hampshire (hants.gov.uk)	_
2021-01-12 FINAL EMRHCRA Grant Funding to Culture and	12 January 2021
Community Organisations.pdf (hants.gov.uk)	

Section 100 D - Local Government Act 1972 - background documents

The following documents discuss facts or matters on which this report, or an important part of it, is based and have been relied upon to a material extent in the preparation of this report. (NB: the list excludes published works and any documents which disclose exempt or confidential information as defined in the Act.)

<u>Document</u>

None

Location

Page 9

# EQUALITIES IMPACT ASSESSMENT:

# 1. Equality Duty

The County Council has a duty under Section 149 of the Equality Act 2010 ('the Act') to have due regard in the exercise of its functions to the need to:

- Eliminate discrimination, harassment and victimisation and any other conduct prohibited by or under the Act with regard to the protected characteristics as set out in section 4 of the Act (age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex and sexual orientation);
- Advance equality of opportunity between persons who share a relevant protected characteristic within section 149(7) of the Act (age, disability, gender reassignment, pregnancy and maternity, race, religion or belief, sex and sexual orientation) and those who do not share it;
- Foster good relations between persons who share a relevant protected characteristic within section 149(7) of the Act (see above) and persons who do not share it.

Due regard in this context involves having due regard in particular to:

- The need to remove or minimise disadvantages suffered by persons sharing a relevant protected characteristic that are connected to that characteristic;
- Take steps to meet the needs of persons sharing a relevant protected characteristic that are different from the needs of persons who do not share it;
- Encourage persons sharing a relevant protected characteristic to participate in public life or in any other activity in which participation by such persons is disproportionally low.

# 2. Equalities Impact Assessment:

2.1. A high-level Equalities Impact Assessment has been undertaken. The grants are intended to have a positive impact and advance equality.

# HAMPSHIRE COUNTY COUNCIL

# **Decision Report**

<b>Decision Maker:</b> Executive Member for Recreation, Heritage and Rural A		Executive Member for Recreation, Heritage and Rural Affairs	
Date: 13 July 2022		13 July 2022	
Title:		Parish and Town Council Grants 2022/23	
Report From:         Director of Culture, Communities and Business Services		Director of Culture, Communities and Business Services	
Contact name:		eath, Assistant Director, CCBS Wood, Rural Programme Support Officer	

Jo.heath@hants.gov.uk

# Purpose of this Report

07545 735629

Tel:

1. The purpose of this report is to update the Executive Member for Recreation, Heritage and Rural Affairs on the progress of, and changes to, the Parish and Town Council Investment Fund (PTCIF), to include updated budget and approval/ratification of grants.

# Recommendation

2. That the Executive Member for Recreation, Heritage and Rural Affairs approves the proposed Energy Efficiency grant applications totalling £80,067.45, from the PTCIF as detailed under Section 11 below.

Email:

# **Executive Summary**

- 3. This report seeks to provide a financial update on the PTCIF, including alterations to the grant scheme guidance to include energy efficiency projects, increase to the funding limit, grants awarded to date, and seeks approval for six grant applications over £5,000.
- 4. The budget for 2022/23 for the PTCIF is £327,000. In addition, the Climate Change Programme has contributed £150,000 to the PTCIF grant scheme with the latter required to be spent by the end of March 2023. This equates to a total available budget of £477,000.

- 5. Seven smaller grants, each under £5,000, have already been awarded by the Director of CCBS' delegated authority, totalling £17,778, as detailed in Section 10.
- 6. Five larger grant applications, amounting to a total of £80,067.45, and for which this paper seeks approval, are detailed in Section 11. Detailed assessments and recommendations for each application are given in Appendix A-E.

# **Contextual information**

- 7. The Parish and Town Council Investment Fund provides funding to Parish and Town Councils and community groups to support them with implementing projects that respond to local needs whilst also reducing pressure on County Council services.
- 8. Hampshire County Council declared a Climate Emergency in June 2019. The Climate Change Programme Team was established to address the challenges faced by our changing climate, including to embed climate resilience and mitigation across key policies and sectors, working with communities across Hampshire. The PTCIF grant scheme guidance allows for Energy Efficiency applications from Parish and Town Councils or community groups for improvements to the energy efficiency of community buildings, where it can be demonstrated that the improvements will contribute to <u>HCC's climate change targets</u> hence supporting the Climate Change Programme Team achieve their goals.
- 9. Each Energy Efficiency grant application includes a full business plan to include rationale, costings, quotes, and measurements for their proposed project. This business plan is required to provide adequate information to the Climate Change Programme Team to allow them to evaluate the financial and energy efficiency benefits of the project. If these evaluations are favourable, and demonstrate a contribution to HCC's Climate Emergency targets, then the project can be recommended for approval.

# Finance

10.	The grants	awarded to	date are a	as follows	(for information	only):

Reference	Applicant	Cost	Project
CG00023811	Lindford Parish Council	£1,640.32	LED lighting
CG00023935	Tadley Town Council	£3,209.00	LED lighting
CG00024237	Bramley Village Hall Trust	£4,019.00	Solar
CG00024218	Hook Parish Council	£3,763.27	LED lighting
CG00024239	Mapledurwell & Up Nately		
	Village Hall	£2,590.80	Preliminary report
CG00025278			Pre-project evaluation –
			to provide Energy
	Martin Club	£606.00	Performance Certificate
CG00025443			Pre-project evaluation –
	Itchen Abbas and Avington		to provide Energy
	village Hall	£1950.00	Performance Certificate
	Total awarded	£17,778.39	
	Grant amount remaining		
	(from £150,000 Climate change contribution)	£122 221 71	
	change contribution)	£132,221.71	

11. Approval is sought for the following grants:

Reference	Applicant	Cost	Project
CG00025253	A - Bramshaw Village Hall	£6,079.34	Heating
CG00025277	B - Newton Valence Social Centre	£30,000.00	Insulation/heating/windows/lights
CG00025324	C - Hambledon Village Hall	£12,177.00	Solar
CG00025441			Insulation and Solar, double
	D - Wield Village Hall	£21,901.11	glazing
CG00025333	E - Crondall Village Hall	£9,910.00	Solar
	Total awarded Grant amount remaining (from £150,000 Climate contribution)	£80,067.45 £52,154.16	

12. Each of these larger grants have been reviewed by the Climate Change Programme Team against the grant scheme criteria detailed in Section 8, and approval is only sought based upon their recommendation to proceed. Detailed assessments for each of the above applications, including specific comments from the Climate Change Programme Team, for each application can be found in Appendix A-E.

# Performance

- 13. The Climate Change Programme Team has allocated £150,000 towards these projects, to be committed in 2022/23. Grant awards to date, including those for which approval is sought, amount to £97,846. This leaves £52,154 available from this proportion of the funding. With over 40 further applications in the pipeline, it is anticipated that this proportion of funding will be allocated this financial year.
- 14. It is likely that the potential applications in the pipeline will require more than the £52,154 remaining. The original £327,000 PTCIF funding remains available to Energy Efficiency project funding, where applicants demonstrate adherence to scheme criteria.
- 15. This paper clarifies £97,846 of grant funds awarded to date to 12 projects for a range of measures which are forecast to achieve an annual carbon reduction of over 23tCO2e and annual financial savings of over £17,000 for the successful applicants. Project success will be measured against these forecast figures.

# **REQUIRED CORPORATE AND LEGAL INFORMATION:**

#### Links to the Strategic Plan

Hampshire maintains strong and sustainable economic growth and prosperity:	yes
People in Hampshire live safe, healthy and independent lives:	yes
People in Hampshire enjoy a rich and diverse environment:	yes
People in Hampshire enjoy being part of strong, inclusive communities:	yes

#### **Other Significant Links**

Links to previous Member decisions:			
Title	<u>Date</u>		
EMPR Report - Update on the Parish and	25.04.2019		
Town Council Investment Fund and Associated Rural Issues			
Direct links to specific legislation or Government Directives			
Title	Date		
HCC Climate Change Initiatives	13 July 2021		
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#### Section 100 D - Local Government Act 1972 - background documents

The following documents discuss facts or matters on which this report, or an important part of it, is based and have been relied upon to a material extent in the preparation of this report. (NB: the list excludes published works and any documents which disclose exempt or confidential information as defined in the Act.)

Document	

Location

None

# EQUALITIES IMPACT ASSESSMENT:

#### 1. Equality Duty

The County Council has a duty under Section 149 of the Equality Act 2010 ('the Act') to have due regard in the exercise of its functions to the need to:

- Eliminate discrimination, harassment and victimisation and any other conduct prohibited by or under the Act with regard to the protected characteristics as set out in section 4 of the Act (age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex and sexual orientation);
- Advance equality of opportunity between persons who share a relevant protected characteristic within section 149(7) of the Act (age, disability, gender reassignment, pregnancy and maternity, race, religion or belief, sex and sexual orientation) and those who do not share it;
- Foster good relations between persons who share a relevant protected characteristic within section 149(7) of the Act (see above) and persons who do not share it.

Due regard in this context involves having due regard in particular to:

- The need to remove or minimise disadvantages suffered by persons sharing a relevant protected characteristic that are connected to that characteristic;
- Take steps to meet the needs of persons sharing a relevant protected characteristic that are different from the needs of persons who do not share it;
- Encourage persons sharing a relevant protected characteristic to participate in public life or in any other activity in which participation by such persons is disproportionally low.
- 2. Equalities Impact Assessment: No negative impacts are anticipated.

# Appendix A – Bramshaw Village Hall

# Parish and Town Council Investment Fund 2022/23 Funding assessment form

Organisation name:	Bramshaw Village Hall Trust (BVHT)
Project title:	Bramshaw Village Hall – Radiators and
	Heating
Project location:	Bramshaw
Application reference:	CG00025253
Total project cost:	£7,679.34
Amount requested:	£6,079.34
Match funding – cash:	£1,600.00
Match funding - volunteer hours:	
Match funding - in-kind:	
Match funding – total value	£1,600.00
AMOUNT RECOMMENDED:	£6,079.34

Eligibility checklist	Yes/No
Is the applicant a Parish or Town Council, or a Local Community	Yes
Group, directly benefitting the local community, with clear	
management structure within its constitution or suitable	
governance/terms of reference?	
Does the project/activity deliver against the scheme priorities (to	Yes
build community resilience and ease pressure on HCC Services)?	
Does the application have support from the local community and	Yes
Parish/Town Council?	

#### **Project summary**

The village hall's heating system has been inspected by Bob Roddy of Amber Heating Ltd, (who kindly donated his time to make a report on the cause of the inefficiency and high cost of heating system at the village hall).

He reported that the Dimplex 40kw heat pump was running uneconomically and beyond its design specifications.

Changing the radiators to low water, low temperature units would solve this problem by reducing the demand on hot water volume, hot water temperature and allowing the heat pump to work economically within it design specifications and without requiring supplementary heat from the immersion coil.

We have been advised to install Dimplex heat pump unit is sound and reliable and that we should replace the radiators with suitable low water volume and low temperature units.

HCC – Officer feedback/comments (relevant Services)

# Lisa Wood - Partnering with Rural Programme Team:

Following a professional energy review, Bramshaw Village Hall Trust have demonstrated the need for the installation of new radiators which are compatible with their Dimplex 40kw heat pump. They have provided a comprehensive application providing evidence of their projected costs and demonstrating a potential cost saving of £5,600 annually against a project cost of £6,079.34.

Their submission does not include any financial match funding, but they have promised labour assistance to the value of £1600 which has reduced their projected costs. The potential cost savings demonstrate that the project will have paid for itself in just over 1 year, and demonstrate a substantial annual cost saving

# Christopher Dear – Climate Change Programme Team.

Bramshaw Village Hall Trust (BVHT) have submitted a considered and comprehensive application that aligns to the objectives of HCC to improve the energy-efficiency of community buildings and mitigate the impact of climate change. BVHT are forecasting a financial saving of £5,600 per annum and a carbon saving of 5tCO2e which is significant for a single project and represents good value for money, on the assumption the consumption figures pre- and post-project are accurate.

On this basis, this application is supported.

# Officer comments and recommendation

# Lisa Wood – Rural Affairs Programme Support Officer

This project's Business Case presents a well-planned, targeted energy efficiency programme, focussed on delivering against HCC's Climate Emergency targets. The supporting statement from Chris Dear mirrors this evaluation.

For the reasons stated above I would recommend the organisation is awarded  $\pounds 6,079.34$ .

# Appendix B – Newton Valence Social Centre

# Parish and Town Council Investment Fund 2022/23 Funding assessment form

Organisation name:	Newton Valence Parish Council
Project title:	Newton Valence Social Centre Energy
	Project
Project location:	Newton Valence
Application reference:	CG00025277
Total project cost:	£30,495.00
Amount requested:	£30,000.00
Match funding – cash:	£495.00
Match funding - volunteer hours:	
Match funding - in-kind:	
Match funding – total value	£495.00
AMOUNT RECOMMENDED:	£30,000.00

Eligibility checklist	Yes/No
Is the applicant a Parish or Town Council, or a Local Community	Yes
Group, directly benefitting the local community, with clear	
management structure within its constitution or suitable	
governance/terms of reference?	
Does the project/activity deliver against the scheme priorities (to	Yes
build community resilience and ease pressure on HCC Services)?	
Does the application have support from the local community and	Yes
Parish/Town Council?	

#### **Project summary**

This energy efficiency application from Newton Valence Parish Council forms part of a much wider refurbishment of the Parish's only available community building. They have committed to provide the remaining £148,000 cost of the works, and have currently raised £63,000.

The funding requested here, which seek to address the building's energy efficiency, can proceed immediately without the remaining monies being in place to complete the project. As further funds are raised, through other grants and local fundraising, the project will be completed.

The energy efficiency aspects of the proposed refurbishment follow the detailed recommendations contained in their Energy Efficiency Report:

• The project energy efficiency measures include the replacement of the oil tank, boiler and heating/hot water system and associated radiators with a more efficient electric heating system and electric radiators.

- The hall has no insulation currently and the project will fit Celotex panels and plasterboard in the roof space, and the interior walls in the main hall area. Cavity wall insulation will be introduced in the front external walls.
- The existing lighting be replaced with LEDs throughout the building and the old electrical wiring and sockets will be renewed to enhance safety throughout the building.
- The existing aluminium single glazed windows will be replaced with double glazed windows.

#### HCC – Officer feedback/comments (relevant Services)

#### Lisa Wood - Rural Programme Team:

Following a professional energy review by Sheila Barry, Newton Valence Parish Council have provided a comprehensive application providing evidence of their energy efficiency improvements as follows:

#### 3.00 Conclusions and recommendations

#### 3.01 Comparison of the current EPC versus the revised EPC

Having modelled Newton Valence Village Hall in the current condition within the SBEM software and then with the added proposed improvements, we can see from the table below that the EPC rating has increased from a rating of G 199 to C 65, thus improving the rating by 134 points. The CO<sub>2</sub> emissions have reduced from 164.62 kg per m<sup>2</sup> per year and the primary energy use has reduced from 751.07 kWh/m2 per year to 287.38 kWh/m<sup>2</sup> per year.

Measure	Current EPC	Revised EPC	Change
Energy efficiency rating	199 (band G)	65 (band C)	134
Building emission rate (kgCO <sub>2</sub> /m <sup>2</sup> per year)	164.62	48.55	116.07
Primary energy use (kWh/m <sup>2</sup> per year)	751.07	287.38	463.69

Their submission includes minimal financial match funding, but they are committed to funding the additional works to improve their community building to the value of £148,000.

The energy savings from their report indicate an annual saving of  $\pounds$ 4,500 (paying for the project within 7 years), and an EPC rating improvement from band G to band C, which would be a substantial improvement.

# Christopher Dear – Climate Change Programme Team.

Approval is provided for this application in support of HCC's climate change objectives, in particular to achieve carbon neutrality by 2050. The commissioned energy report highlights the particularly poor energy efficiency of the building, in addition to the potential benefits associated with delivering the project proposals.

The proposals align with decarbonisation priorities and workstreams being

delivered across Hampshire, particularly in relation to heating, insulation and lighting. The forecast benefits of the proposal – both in terms of financial and energy savings – are favourable.

The project projects a potential carbon saving of almost 7tCO2e. In addition, the project would deliver an annual financial saving of approx.. £4,500. For a single project, this is significant and represents a good investment for HCC in its efforts to decarbonise Hampshire.

On this basis, this application is supported.

#### Officer comments and recommendation

#### Lisa Wood – Rural Affairs Programme Support Officer

This project's Business Case presents a well-planned, comprehensive energy efficiency programme, focussed on delivering against HCC's Climate Emergency targets. The supporting statement from Chris Dear mirrors this evaluation.

For the reasons stated above I would recommend the organisation is awarded  $\pm 30,000$ .

# Appendix C – Hambledon Village Hall

# Parish and Town Council Investment Fund 2022/23 Funding assessment form

Organisation name:	Hambledon Village Hall Village Hall
	Committee
Project title:	Hambledon Village Hall -Solar panel
	installation
Project location:	Hambledon
Application reference:	CG00025324
Total project cost:	£24,354.00
Amount requested:	£12,177.00
Match funding – cash:	£12,177.00
Match funding - volunteer hours:	
Match funding - in-kind:	
Match funding – total value	£12,177.00
AMOUNT RECOMMENDED:	£12,177.00

Eligibility checklist	Yes/No
Is the applicant a Parish or Town Council, or a Local Community	Yes
Group, directly benefitting the local community, with clear	
management structure within its constitution or suitable	
governance/terms of reference?	
Does the project/activity deliver against the scheme priorities (to	Yes
build community resilience and ease pressure on HCC Services)?	
Does the application have support from the local community and	Yes
Parish/Town Council?	

#### **Project summary**

Hambledon Village Hall Committee has a long-term programme to continue their commitment to improve energy usage and efficiency. The first phase was the installation of an ASHP heating system and LED lighting (completed 2016-2019).

They now plan to implement phase two, the installation of solar panels to a large, sloping, south facing roof.

A third future implementation phase will look to install battery packs and electric vehicle charging points.

HCC – Officer feedback/comments (relevant Services) Lisa Wood - Rural Programme Team:

Hambledon village hall have provided all the information necessary to demonstrate a reduction in annual energy use of 6115 kwhrs =  $\pounds$ 970.45

annually. This is likely to be further improved following the later installation of suitable battery packs.

They have committed 50% match funding to this stage of the project and their previously implemented energy efficiency measures have already resulted in a favourable level B EPC rating. This second stage will enable them to be as energy efficient as they can possibly be.

A previous confirmed planning agreement has lapsed, and a new permission is expected to be confirmed. A response to their Planning Permission request is expected by 12<sup>th</sup> June 2022. Successful planning permission is a condition of their grant award.

# Christopher Dear – Climate Change Programme Team.

This project is aligned to HCC climate change objectives to be carbon neutral by 2050. Hambledon Village Hall have demonstrated their commitment to the climate emergency by undertaking measures to improve the energy-efficiency of their community building and continue to do so with plans in place for phase 3. Internal analysis projects an annual carbon saving of 1.43tCO2e in addition to the projected annual financial saving for this phase of the project.

On this basis, this application is supported.

# Officer comments and recommendation

# Lisa Wood – Rural Affairs Programme Support Officer

This project's Business Case presents a positive continuation of their wellplanned energy efficiency programme, focussed on delivering against HCC's Climate Emergency targets. The supporting statement from Chris Dear mirrors this evaluation.

For the reasons stated above, and subject to the confirmation of planning permission, I would recommend the organisation is awarded £12,177.

# Appendix D – Wield Village Hall

# Parish and Town Council Investment Fund 2022/23 Funding assessment form

Organisation name:	Wield Village Hall
Project title:	Wield Energy Efficiency Initiative 2022
Project location:	Wield
Application reference:	CG00025441
Total project cost:	£21,901.11
Amount requested:	£21,901.11
Match funding – cash:	
Match funding - volunteer hours:	
Match funding - in-kind:	
Match funding – total value	
AMOUNT RECOMMENDED:	£21,901.11

Eligibility checklist	Yes/No
Is the applicant a Parish or Town Council, or a Local Community	Yes
Group, directly benefitting the local community, with clear	
management structure within its constitution or suitable	
governance/terms of reference?	
Does the project/activity deliver against the scheme priorities (to	Yes
build community resilience and ease pressure on HCC Services)?	
Does the application have support from the local community and	Yes
Parish/Town Council?	

#### **Project summary**

The Wield Village Hall is the only community building in Wield with no alternative projects requiring energy efficiency measures. The Hall provides the only venue and supporting multiple activities and groups. It aids the advancement of Rural Health and Welfare; supports the EHDC Welfare and Wellbeing Strategy 2020-2024, and Hampshire County Councils Public Health Strategy.

To both maintain this usage and generate an increase in use during Winter, without substantially increasing energy costs, we wish to make it as energy efficient as possible. This is part of a wider refurbishment project (total cost £65,000), and we have also already financed the replacement of all our lighting with LED (cost approx. £500).

Following a recent EPC report, the proposed works have been recommended to improve the energy efficiency of the building. The project is expected to increase the EPC rating from band D to band C or better.

This Initiative will:

- Whilst maintaining the character of this building, replace all the wooden framed single glazed windows with similar styled PVCU double glazed units. Replace 3 exit doors (One disable access, one fire exit door and the side entrance door) with thermal efficient substitutes in a similar style and improved safety performance.
- Install Roof Top Solar Panels to reduce energy costs and subsidise our energy bills with the excess energy generated.
- Improve insulation within the main hall.

# HCC – Officer feedback/comments (relevant Services)

# Lisa Wood - Rural Programme Team:

Wield Village Hall have provided a comprehensive application covering insulation, windows and solar for their community building, each delivering demonstrable energy efficiency savings, and costing a total of £21,901.11. They do not have the facility to claim VAT, so their costs are inclusive of any taxes.

Whilst there is no match funding for this element of the project, the energy efficiency works are part of a larger rejuvenation project costing circa £65,000, funded by village hall committee funds, a contribution from the parish council, and CIL monies from EHDC. They have also already funded the replacement of all lighting with LED (approx. £500).

I have visited the site to understand fully the current funding restrictions within which they operate, and their future aspirations. They currently run the hall largely in Summer months to avoid having high heating bills, as their annual budget doesn't allow for extended use during winter.

Their project demonstrates a potential cost saving of £1606 (£315 from solar + £1290 from LPG) annually (based on current use), although they anticipate being able to make much better use of the hall post project, hence raising more funds and making the facility more sustainable long-term. In addition, they will be able to subsidise their energy costs further by exporting any unused electricity back to the power grid, rather than use batteries, hence adding to the availability of green energy in Hampshire.

The EPC energy efficiency use/savings figures provided are higher, as they are based on estimated figures assuming a higher activity rate during winter. This forecast indicates a higher possible energy saving.

Subject to signoff by the Climate Change Programme Manager, this project would be recommended for approval.

# Christopher Dear – Climate Change Programme Team.

Wield Village Hall have demonstrated their commitment to tackling the climate emergency by already undertaking energy-efficiency works and seeking to

further improve the efficiency of the village hall with the works proposed in this application.

The proposals align with the priorities of Hampshire County Council, specifically in respect of the 2050 carbon neutral target for Hampshire. The proposals deliver some of the key recommendations as detailed in the energy performance certificate.

It is forecast that the LPG-based investment could save £421 per annum and deliver a carbon saving of 0.82tCO2e per annum.

The electricity-based investment is forecast to save £245 per annum and deliver a carbon saving of 0.17tCO2e per annum (excluding any excess electricity going back to the grid).

Therefore, offering a combined saving of £666 and a combined annual carbon saving of 0.99tCO2e.

On this basis, this application is supported.

#### Officer comments and recommendation

# Lisa Wood – Rural Affairs Programme Support Officer

This project's Business Case presents a well-planned, comprehensive energy efficiency programme, focussed on delivering against HCC's Climate Emergency targets. The supporting statement from Chris Dear mirrors this evaluation.

For the reasons stated above I would recommend the organisation is awarded £21,901.11.

# Appendix E – Crondall Village Hall

# Parish and Town Council Investment Fund 2022/23 Funding assessment form

Organisation name:	Crondall Village Hall
Project title:	Crondall Village Hall Solar Panel Project
Project location:	Crondall
Application reference:	CG00025333
Total project cost:	£9,910.00
Amount requested:	£9,910.00
Match funding – cash:	
Match funding - volunteer hours:	
Match funding - in-kind:	
Match funding – total value	
AMOUNT RECOMMENDED:	£9,910.00

Eligibility checklist	Yes/No
Is the applicant a Parish or Town Council, or a Local Community	Yes
Group, directly benefitting the local community, with clear	
management structure within its constitution or suitable	
governance/terms of reference?	
Does the project/activity deliver against the scheme priorities (to	Yes
build community resilience and ease pressure on HCC Services)?	
Does the application have support from the local community and	Yes
Parish/Town Council?	

#### Project summary

Crondall Village Hall have already funded long term improvements to their community building, and following consultation have elected to request funding for a 24 solar panel system connected to a battery system.

They anticipate that this final stage will allow the hall to be sustainable in the long term, and allow them to continue to provide cost effective services to their community in the face of rising energy costs, whilst also committing to being as energy efficient as they can.

#### HCC – Officer feedback/comments (relevant Services) Lisa Wood - Rural Programme Team:

Crondall village hall have provided all the information necessary to demonstrate a reduction in annual energy use of 7829 kwhrs =  $\pm$ 1722.38 annually.

Whilst there is no match funding for this stage of the project, they have already invested £76,000 in building improvements resulting in a favourable level B EPC rating. This final stage will enable them to be as energy efficient as they can possibly be.

# Christopher Dear – Climate Change Programme Team.

Crondall Village Hall have demonstrated their commitment to the climate emergency and Hampshire target to be carbon neutral by 2050.

Crondall have already taken significant steps to enhancing the energy efficiency of their building before exploring renewable energy generation, in line with the Councils 'save it before generating it' approach.

The project offers favourable returns for the applicant – the project is forecast to generate annual savings of circa  $\pounds$ 1,700 and 1.83tCO2e.

On this basis, this application is supported.

#### Officer comments and recommendation

# Lisa Wood – Rural Affairs Programme Support Officer

This project's Business Case presents a positive continuation of their wellplanned energy efficiency programme, focussed on delivering against HCC's Climate Emergency targets. The supporting statement from Chris Dear mirrors this evaluation.

For the reasons stated above, and subject to the confirmation of planning permission, I would recommend the organisation is awarded £9,910.

# HAMPSHIRE COUNTY COUNCIL

# **Decision Report**

Decision Maker	Executive Member for Recreation, Heritage and Rural Affairs
Date:	13 July 2022
Title:	Hampshire County Farms Annual Report 2021/22
Report From:         Director of Culture, Communities and Business Services	
Contact name: Josie Palmer	

Tel: 03707 798057 Email: josie.palmer@hants.gov.uk

# Purpose of this Report

1. The purpose of this report is to provide an update on progress made in 2021/22 to incorporate the new county farms policy priorities into operational practice.

#### Recommendation

2. It is recommended that the contents of this first annual Hampshire County Farms report and newsletter be noted by the Executive Member for Recreation, Heritage and Rural Affairs.

#### **Executive Summary**

- 3. On 19 March 2021, the Executive Member for Recreation, Heritage, Countryside and Rural Affairs approved the new County Farms Policy. The decision report proposed the preparation of an annual performance report to monitor policy implementation.
- 4. This first annual Hampshire County Farms report sets out progress made in the 2021/22 year. Progress has principally been centred around the key issue of new lettings, an important first stage in the lifecycle of a county farm holding. A new letting and tenant selection process has been both agreed and extensively tested during this first implementation year, culminating in the letting of 6 farms to new entrant farmers from Spring 2022.
- 5. Significant steps have also been undertaken to improve the profile and identity of Hampshire County Farms as a service. This has included its movement within the CCBS structure from Property Services to the Natural

Environment and Recreation branch to facilitate better, more joined up leadership and support across the County Council's rural estate.

6. The report also includes a newsletter summary of service activities at Appendix 1.

# Background

- 7. The new County Farms Policy was approved on 19 March 2021 by the Executive Member for Recreation, Heritage, Countryside and Rural Affairs. The <u>report</u> set out all the background to County Farm holdings and presented the revised policy statements.
- 8. The Policy is entitled 'County Farms Policy 2021 Towards 2050: A Vision for a Better Farming Future' (<u>Link to Policy document</u>) and comprises a vision to support the future of farming to contribute to Hampshire's quality of place and environment. The policy is divided into four main sections under the following strategic aims:
  - To provide inclusive opportunities for new entrants to a sustainable and innovative farming environment and opportunities for existing tenants to progress to larger holdings.
  - To achieve sustainable and adaptive systems of farming and land management to support high quality environmental, social and economic outcomes for Hampshire.
  - To support tenants to establish and grow viable agricultural businesses by providing farms from which they can operate and thrive for the duration of their tenancy.
  - To maintain the scale and quality of the land and assets available to the County Farms Service.
- 9. The County Farms policy review recognised the important contribution that county farms continue to make to farming in the UK, in particular their role in enabling new entrants to the sector, and identified:
  - the increasing requirement for farmers to provide public goods for public money,
  - the role of the Hampshire County Farms estate in contributing to the environmental and social priorities of the County Council,
  - the requirement for improved focus on performance and demonstrating good practice in land management,
  - the need for greater awareness of the county farms service and the achievements of our tenant farmers in contributing to the people and place of Hampshire.

10. The March 2021 decision report also recognised the synergies between the County Farms and the Countryside Service with increasing value being placed on the natural environment. It was agreed that the leadership of the County Farms service would be provided by the Assistant Director for Natural Environment and Recreation in CCBS to enable a more flexible, agile and holistic approach to the use of the County Council's rural estate.

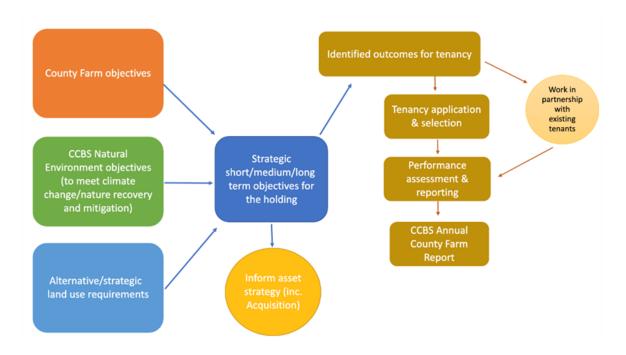
# **Progress Update**

- 11. Following the approval of the revised policy and the recommendations arising from the policy review, several key actions were undertaken in 2021/22:
- 12. The Rural Estate and County Farms team is now under the leadership of the Natural Environment and Recreation branch of CCBS. This was formalised on 1 May 2021 and has enabled more bespoke support, a better joined-up rural estate and an increased profile and identity for the service. Communication and connectivity between corporate, departmental and service objectives (e.g. Natural Environment objectives to meet climate change/nature recovery) flows much better, and the team feel collectively part of an exciting opportunity area as nature and landscape recovery grows in strategic significance.
- 13. The change of branch has also resulted in changes to the financial management of the County Farms Service, with more operational costs, e.g. staffing, included in the same cost centre budget and enabling clearer reporting. However, the expenditure budget for risk management compliance, remedial work and planned maintenance remains with Property Services.
- 14. A new logo has been designed and brand guidelines prepared to lift the profile and identity of the service. A communications plan has also been drafted and this work has supported both improved engagement through social media and the development of some dedicated webpages for County Farms.
- 15. Farm landscape & environmental assessments ('FLEAs') have been developed by the service as a means of capturing, monitoring and tracking pertinent natural capital information about each farm. Historically, information of this type will have been gathered potentially many times by the Council for each of its land assets, but records can be often be fragmented across several different departments/teams. The intention is that relevant gathered landscape and environmental data (e.g. from Hampshire Biodiversity Information Centre or the County Archaeologist) will be accessed by Hampshire County Farms via one document/terrier, which will be used to inform land management priorities.

- 16. It is anticipated that the FLEAs will facilitate better tenant collaboration and enhanced landscape stewardship, with both parties taking joined-up responsibility and contributing towards desired outcomes. These are to be prepared for each farm, but with farms to let from Spring 2022 prioritised in 2021/22 to inform Farm Action Plans.
- 17. Work with existing tenants on new policy alignment was limited this year with so many new lettings. Those tenants keen to join environmental schemes were however supported; guidance was developed to support tenant performance expectations ahead of any tenancy extension or progression application; and the team increased signposting to useful sources of information about the <u>Agricultural Transition Plan</u>, training, wellbeing support and grant funding opportunities. Compliance and/or condition inspections were also undertaken on well over 40% of existing tenants' farms in 2021/22, which is work that will be built on in 2022/23.
- 18. A review of the letting and tenancy selection process was also undertaken, to support the marketing of 7 farm opportunities in 2021/22.

#### New letting and tenant selection process

19. The lifecycle of a county farms holding starts with letting process and, following adoption of the Policy, this is where the team focussed their attention in 2021/22. A staged process was designed, to fit around other county farms performance requirements and also within a wider departmental policy context as per the diagram below.



- 20. Given the number of new lettings scheduled for the year (7 farms vs a historic average of 1 farm per annum dating right back to 2010), this represented an incredible opportunity to implement new policy direction in a very deliberate way across at least 20% of our farms. With two tenancy extensions also received and due to be considered within the year, this pushed planned roll-out in Year 1 up to a quarter of our farms.
- 21. The letting process has been split into the following stages, which were extensively tested in 2021/22, given the number of farms marketed and subsequent applications received:
  - i. Compilation of farm particulars
  - ii. Advertising
  - iii. Expressions of Interest
  - iv. Viewing Days
  - v. Outline Application
  - vi. Full Application
  - vii. Vetting and shortlisting
  - viii. Interviews & decision-making
  - ix. Requirement for Farm Action Plan
- 22. As well as summarising farm details, the priority outcomes identified for each farm were set out clearly within the farm particulars. Applicants were expected to demonstrate how they planned to deliver these as part of the application process and within their Farm Action Plans.

- 23. In 2021/22 the priority outcomes have generally included the following as a minimum:
  - To keep sustainable food production at the core of farm activities;
  - To protect, put into and keep in good condition the farm's soil health and structure, including organic matter content;
  - To protect the farm's natural resources, including the local water environment which will be vulnerable to nitrate and pesticide leaching;
  - To improve on-farm biodiversity and connectivity between neighbouring farms, local sites of importance for nature conservation, and within the wider landscape through good management and by providing joined-up wildlife-rich habitats;
  - To strive towards net zero greenhouse gas emissions with a wellconsidered plan for monitoring, mitigation and adaptation;
  - To boost pollinators and promote farmland bird abundance on farm through good engagement, monitoring and land management practices;
  - To farm sustainably, adopting better performance measures, and with a willingness to undergo independent accreditation and/or periodic auditing to evidence strong performance;
  - To adopt and uphold exemplar animal welfare standards;
  - To engage with the public and play an active part in increasing the understanding of farming and rural Hampshire in the local community.
- 24. Advertising was mainly via social media, which reached a growing audience throughout the letting process. A quarter page was also taken in the Farmers Weekly. Marketing went well, although with hindsight some of our farms to let would have benefitted from longer marketing exposure, as indicated by the number of late enquiries. We now have a much-improved profile and identity from which to launch future new lettings.
- 25. Expressions of Interest enabled early eligibility checks, but whilst the principle worked well, this and subsequent application stages could have really benefitted from some 'smarter working tech solutions' to improve self-service and free up officer time. This is to be worked on in 2022/23.
- 26. The outline application stage has been included to ensure that there is an alignment of goals/priorities between the Council and prospective applicants before expecting the full extent of work required from applicants to produce a full business plan submission. There is a particular opportunity here to ensure that applicants have understood the need to deliver the Council's priority outcomes and broadly how they propose to do this. In practice, 9 questions were asked, which worked well, inspiring some good responses. Applicants were also asked to prepare an indicative farm action plan at this stage, demonstrating their commitment to sustainable farming and natural resource protection well ahead of producing their financials.

- 27. Well-rounded business plans with full financials are required at full application stage. Comprehensive guidance was provided to candidates to shape expectation and encourage candidates to provide decent proposals with a good breadth of content. Quality was variable, with weakest areas tending to be around management for nature conservation, e.g. how to support & monitor farmland birds & pollinators. Some curated content on our new webpages and social media should help to upskill and increase know-how in future applicants. There is also opportunity to share Countryside Service expertise on a range of nature topics on our webpages.
- 28. Scoring was carefully considered and weighted, as follows:
  - a. Agricultural experience & qualifications 25%
  - b. Financial strength & acumen- 25%
  - c. Climate & environmental commitment & awareness 25%
  - d. Entrepreneurship & business acumen 15%
  - e. Rent tendered 10%
- 29. The selected applicants have been required to revisit their business plans and to prepare their own Farm Action Plan for the first 5 years of their tenancy agreement, setting out a firm commitment to how they will deliver the outcomes and any natural resource protection & enhancement in practice. There will be a further requirement built into the tenancy agreement (and any lease extension expectations) to review and renew their farm action plan before Year 5 of their tenancy term or as otherwise agreed. These farm action plans are appended to and referenced within the tenancy agreements and included as an Appendix.
- 30. Work to update the farm business tenancy template has also been undertaken and is ongoing to ensure ongoing fitness and flex to support new policy and emerging environmental opportunities.
- 31. It was rewarding to treat with so many aspiring farmers and to help improve their understanding and experience of applying for farms. Verbal feedback from candidates about the process was mainly positive, and we have also offered written feedback upon request to all applicants rejected out of the process at the various stages (perhaps an over-commitment given Year 1 pressures, to be addressed with automation via PowerApps in 2022/23).
- 32. An 'exit' questionnaire is also planned in due course to identify how we could do better in future, and to gear up interest for the next round of lettings.
- 33. The table below shows how interest and shortlisted numbers tracked for each farm marketed in 2021/22. An introduction to each of the new tenants has been included within the newsletter summary at Appendix 1.

Farm	EOI forms	Viewings	Outline applications	Shortlisted to full stage	Full applications	Shortlisted to interview
Lyde Green	18	15	5	3	3	2
Hazeley	15	17	9	8	7	6
Little Church	19	23	13	11	11	6
Lower Wangfield	17	18	10	5	3	3
Newhouse	12	8	4	4	4	2
Upper Brownwich	15	11	8	8	6	5
Bushfield	27	22	11	8	7	3

#### Performance assessment & reporting

- 34. Tenant performance expectations ahead of any tenancy extension or progression application have been developed. These will be summarised for tenant distribution and proactive implementation in 2022/23.
- 35. It is proposed that all tenants will be subject to regular annual inspections to monitor performance. This was not achieved in 2021/22, with only 60% of equipped farms being formally inspected during the year, including the marketed properties (which were inspected multiple times). If this service target is again not achieved in 2022/23 then a review of inspection frequency may need to be undertaken, or inspections split into different themes to spread workload (e.g. inspections for compliance, condition, letting event, environmental purposes or informal/'mini' spot checks). We look forward to reporting further in 2022/23 after scoping approaches.
- 36. For starter tenants, assessment and monitoring will be more rigorous, as follows:
- 37. Every 6 months for the first two years, a formal visit will be made to inspect the farm and examine the tenant's farm records and accounts. A written confidential report will be prepared confirming how the tenant is performing to date and any issues that need attention.
- 38. After the fifth anniversary but before the sixth, a written report will again be prepared, but with an additional recommendation that the tenant should, or should not, be offered a three-year top-up tenancy of the same starter holding following the expiry of the initial seven-year term.
- 39. Criteria supporting the expected level of tenant competence will be made openly available to tenants to guide performance expectations.

40. Constructive feedback, including the outcome of the Council's internal review processes, will be provided to the tenant after each programmed periodic visit.

#### Tenant movements on/off estate

41. A summary of tenant movements onto and off the estate during the 2021/22 year is included within the table below.

Action	No.
Tenant progression off the farms estate to farm in own right elsewhere	3
Retirements	2
Agricultural Industry leavers	1
Internal progression within estate (starter to progression opportunity)	2
Tenancy extensions (in line with policy)	2
New entrant opportunities granted onto the farms estate	5

#### **Tenancy Type**

42. There has been a subtle adjustment in spread of tenancy types in 2021/22, most notably the reduction in secure tenancies (now 8 tenants, down from 10, with two having left since the Policy review was undertaken). Please note that the table below includes bare land lettings within the portfolio.

Tenancy type	2011-2012	Policy Review	2021/22
Lifetime (secure)	10	7	6
Retirement (secure)	14	3	2
FBT Less than 5 years	15	11	9
FBT 5 - 10 years	14	9	12
FBT 10-15 years	3	8	8
FBT More than 15 years	4	3	2

#### Other notable estate achievements

- 43. Ten county farms now form part of farmer cluster groups (The Winchester Downs Cluster and the Winchester to River Test Cluster), established to deliver joined up and enhanced biodiversity benefit within the wider landscape.
- 44. A number of community events were hosted by tenants during the year, including Pumpkin Pastures at Brooklands Farm Fordingbridge and educational visits at South Stoke Farm, Kings Worthy.

#### Finance

2021/22 Financial Summary £'000	Annual budget	Year End Actual	Year End Variance
Expenditure	351	657	306
Income	(681)	(838)	(157)
Net budget/ actuals	(330)	(181)	149

#### 45. Net Revenue Position

- 46. A revenue surplus of £181k was produced by the Rural Estates cost centre in 2021/22. £149k down on the budgeted £330k but tying in with Q1 and subsequent forecasts, that consistently highlighted both the big year of change following policy and operational reviews, plus the significant number of farm lettings.
- 46. The £181k cost centre surplus reflects all county farms estate income, all staff costs and the majority of property-related costs, including most premises repairs. However, it excludes certain costs administered by Property Services (PS), principally for compliance-related checks (structural surveys, dangerous trees, asbestos surveys and electrical).
- 47. Some fabric repairs are also met out of PS-administered budgets, for both reactive and planned maintenance. There was no planned maintenance carried out for County Farms in 2021/22 (£50k budgeted but not spent).
- 48. Factoring back in the PS-administered expenditure of £88k plus fees at 12%, in order to obtain a combined, or 'real', County Farms net revenue position, this reduces the surplus of £181k down to £84k in 2021/22, lower than the usual c.£150k combined revenue position estimated in February 2021.

- 49. The 2021/22 combined position is lower this year chiefly because of the large number of letting events falling into the same financial year and related costs. For example, an extra £269k of rural estates cost centre expenditure was required in 2021/22, chiefly to address the high tenant turnover-related property costs.
- 50. Income
- 51. The final income position was £838k for 2021/22, which exceeded the budgeted £681k by £157k.
- 52. This is chiefly due to the rents negotiated by the rural estates team for temporary smart motorways compounds (3no. in operation in 2021/22, tailing off to 1no. in Q4, which is forecast to remain in use for FY 2022/23 but at risk pending DfT smart motorways safety review).
- 53. Expenditure
- 54. Performance against budget analysis for PS-administered elements has not been included in this report, falling beyond the scope of the county farms service and largely driven by corporate risk management procedures (e.g. cyclical inspections and resulting repair works).
- 55. The application of risk management and similar arrangements to the county farms asset category is to be addressed within a future Farm condition review and associated works programme, also tying in with the CCBS Asset Strategy & Capital programme.
- 56. The Rural Estates budgeted expenditure in 2021/22 was £351k. Actual expenditure was £657k, producing a variance of £306k, predominantly to cater for extraordinary tenancy turnover-related property expenditure, tenants' outgoings/compensation payments and storm damage.

#### Capital projects

- 57. The relocation of 2no. steel portal frame buildings from Upper Cufaude Farm to Itchen Farm was completed in 2021/22, well under the £65k budget (£36k) and making excellent use of farm buildings due to be sold and demolished for housing development.
- 58. As at Year End, South Stoke Farm was close to having fully compliant slurry storage facilities after two short project phases, considerably delayed due to contractor staffing issues. Project still forecast to be delivered to budget (current spend is £326k anticipated underspend against a budget of £457k).

- 59. Other projects planned for 2021/22 were pushed back a year given ongoing supply chain issues, or because of the knock-on impacts of other activities. For example, the tenant change at Lyde Green Farm has led to a rescheduling of its slurry storage project so that the new tenants can feed into the design and construction proposals. Slurry infrastructure grants should also be available from 2022/23 which may assist with overall costs.
- 60. At Hollam Hill Farm where building replacement is critical, planning consent for the removal of a structurally poor old barn was contested, necessitating a revised scheme design. Some minor works are to be completed to Hazeley Farm to resolve flooding issues, now scheduled for 2022/23.

#### **Consultation and Equalities**

- 61. The new policy was informed by a Member Advisory Group, who met between June and October 2020, and by existing tenants through informal discussion and a targeted survey. This engagement has continued to support 2021/22 implementation activities.
- 62. Providing inclusive opportunities into a sustainable and innovative farming environment is a key policy aim. It was rewarding to engage with so many aspiring new entrant farmers throughout the letting process this year, providing increased mobility through those engagements into the agricultural industry, and thereby supporting the future of farming to contribute to Hampshire's quality of place and environment. Similarly, the new webpages have been designed to reach and benefit a much wider audience of aspiring new entrants.
- 63. At the time of the Policy Review, data sources for the agriculture and farming sector in the UK highlighted a continuing increase in the average age of farmers, an underrepresentation of women and a lack of diversity in terms of ethnicity. The review recognised the potential for gender inequality in Hampshire's County Farms service, which had only one female tenant at the time of the review, and the importance of removing barriers for new entrants to farming. The new Policy reflects a more open and inclusive approach to the recruitment of tenants as the first step in enabling opportunity and increasing diversity across Hampshire's County Farms estate. Progress to date against policy appears to have had early positive impacts for the service, with marketing and other activities attracting and retaining a much more diverse range of farm applicants than usual.

#### **Climate Change**

64. The County Farms estate forms part of the County Council's wider corporate estate and is therefore subject to the County Council's climate change strategy and targets. The approach to achieving a carbon net zero position

for the County Farms estate and ensuring its resilience in response to a potential 2°C temperature rise is being considered as part of the wider approach to the County Council's internal carbon reduction programme set out in a recent <u>report</u> to Cabinet.

65. It is anticipated that the service's priority outcomes identified for each farm will have a very beneficial impact on reducing carbon emissions, increasing carbon sequestration and also building resilience to climate change effects. The service will continue to work with both the CCBS climate change programme leads and farm tenants to identify and implement appropriate actions in line with the emerging strategy.

#### Next steps

- 66. Implementation planning for 2022/23 includes the following activities:
- a) Smarter working solutions for tenancy application process;
- b) Summarise performance guidance for tenant circulation;
- c) Finalise new Dilapidation Protocol;
- d) Ongoing farm compliance checks;
- e) Scoping for provision of tenant training, mentoring and support;
- f) Farm condition review and associated works programme, tying in with CCBS Asset Strategy & Capital programme;
- g) Proposal for farmhouse improvement programme to ensure compliance and with added value of reducing carbon;
- h) Coastal land case study joined-up approach to management to boost farming, biodiversity and recreational uses;
- i) New Entrant Scheme ongoing design considerations and opportunities for Hampshire County Farms;
- j) Carbon auditing encouragement of detailed carbon footprint assessment by tenants by providing training to those engaging;
- k) 2022/23 Tenant Survey to support implementation and understanding of new policy amongst both the newest and existing tenants.
- 67. Spring 2023 provisional lettings:
  - Copse Farm, Kings Worthy
  - Hazeley Farm, Hook
  - Lower Brownwich Farm, Fareham
  - Tynefield Farm, Fareham
  - Annarts Farm, Lockerley

#### Conclusions

- 68. The purpose of this report is to provide an update on progress made in 2021/22 to incorporate the new county farms policy priorities into operational practice.
- 69. It is recommended that the contents of this first annual Hampshire County Farms report and newsletter be noted by the Executive Member for Recreation, Heritage and Rural Affairs.

**Appendix 1:** A newsletter summary of service activities is included with this report.

#### **REQUIRED CORPORATE AND LEGAL INFORMATION:**

#### Links to the Strategic Plan

Hampshire maintains strong and sustainable economic growth and prosperity:	yes
People in Hampshire live safe, healthy and independent lives:	yes
People in Hampshire enjoy a rich and diverse environment:	yes
People in Hampshire enjoy being part of strong, inclusive communities:	yes

#### Other Significant Links

Links to previous Member decisions:			
Title	Date		
County Farms Policy 2021 Towards 2050: A Vision For a Better	19.03.2021		
Farming Future			
Direct links to specific legislation or Government Directives			
Title	Date		
Agriculture Act 2020	11.11.2020		

Section 100 D - Local Government Act 1972 - background documents

The following documents discuss facts or matters on which this report, or an important part of it, is based and have been relied upon to a material extent in the preparation of this report. (NB: the list excludes published works and any documents which disclose exempt or confidential information as defined in the Act.)

<u>Document</u>	Location
None	

#### EQUALITIES IMPACT ASSESSMENT:

#### 1. Equality Duty

The County Council has a duty under Section 149 of the Equality Act 2010 ('the Act') to have due regard in the exercise of its functions to the need to:

- Eliminate discrimination, harassment and victimisation and any other conduct prohibited by or under the Act with regard to the protected characteristics as set out in section 4 of the Act (age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex and sexual orientation);
- Advance equality of opportunity between persons who share a relevant protected characteristic within section 149(7) of the Act (age, disability, gender reassignment, pregnancy and maternity, race, religion or belief, sex and sexual orientation) and those who do not share it;
- Foster good relations between persons who share a relevant protected characteristic within section 149(7) of the Act (see above) and persons who do not share it.

Due regard in this context involves having due regard in particular to:

- The need to remove or minimise disadvantages suffered by persons sharing a relevant protected characteristic that are connected to that characteristic;
- Take steps to meet the needs of persons sharing a relevant protected characteristic that are different from the needs of persons who do not share it;
- Encourage persons sharing a relevant protected characteristic to participate in public life or in any other activity in which participation by such persons is disproportionally low.

#### 2. Equalities Impact Assessment

An Equalities Impact Assessment was undertaken for the County Farms Policy. It identified that the Policy will have a positive impact in relation to protected characteristics of age, sex and race by providing more inclusive opportunities for new entrants to farming and support to tenants to establish viable farm businesses. The EIA also identified a positive impact on rurality arising from the renewed focus of the Policy on achieving high quality environmental, social and economic outcomes that support the communities of Hampshire.



# Hampshire County Farms annual newsletter 2021/22





Page 45

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# Foreword

Hampshire County Council is the proud custodian of over 30 farms – one of the larger local authority-owned agricultural estates – which provide opportunities for talented farmers to develop their skills in agriculture whilst contributing to Hampshire's quality of place and environment.

Farming is a sector undergoing a once-ina-generation change. Defra's Agricultural Transition Plan is phasing out the Common Agricultural Policy and bringing in new domestic arrangements to reward farmers for producing public goods on their land. At the same time, it is recognised that ongoing challenges in supply chains, energy markets and in the Ukraine, have hit the agricultural industry hard with rocketing costs, short supplies and labour issues. To see our farm tenants succeed and thrive notwithstanding these difficulties and to support them through change to embrace new sustainable approaches is really important to us.

This year has seen a high level of change on the farms estate - we have said goodbye to 6 of our longstanding tenants who have moved onto the next opportunity having developed their experience and knowledge. As a result, we have been able to welcome an above average number of new tenants, who we now look forward to working with on our collective priorities in the coming years.

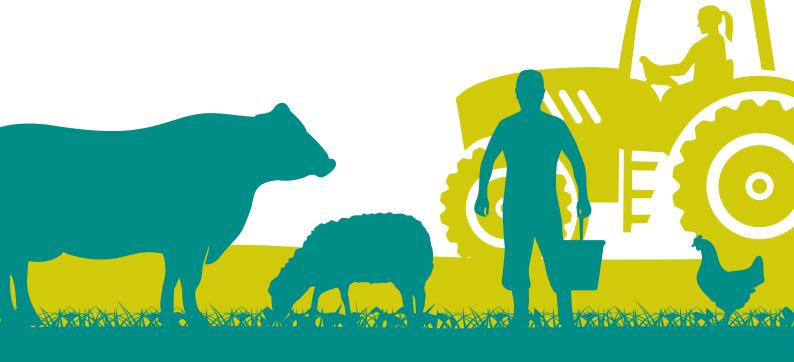
Our goal is to work hand-in-hand with

our County Farm tenants, recognising the vital role of the rural economy in Hampshire, the barriers that can exist to becoming a farmer, and the vital importance of land management to tackle the climate emergency. Standout initiatives include our new lettings and tenant selection process which has given us the pleasure of interacting with so many aspiring agricultural entrepreneurs this year, and also the fantastic efforts by our farmers to enter environmental schemes and engage with their communities, whether by farm shop or through hosting some fun educational events.

One year has passed since our new County Farms policy was put in place, and in this report we have highlighted the progress on the commitments we made. We thank all our tenant farmers for their passion and dedication in furthering these aims.

Felicity la

Director CCBS Hampshire County Council



# Our priorities to 2050

Last summer we rolled out our new policy which outlined our vision for a better farming future. Our priorities are now focused on:

#### Tenancy

To provide inclusive opportunities for new entrants into a sustainable and innovative farming environment, and opportunities for existing tenants to progress to larger holdings.

# Land management and farming systems

To achieve sustainable and adaptive systems of farming and land management to support high quality environmental, social and economic outcomes for Hampshire.

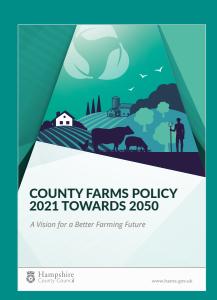
## **Financial management**

To support tenants to establish and grow viable agricultural businesses by providing farms from which they can operate and thrive for the duration of their tenancy.

## The Farm Estate

To maintain the scale and quality of the land and assets available to Hampshire County Farms.

Page 47



Supporting the future of farming to contribute to Hampshire's quality of place and environment.

# Our farmers are making impressive progress both in the industry and with our farms at Hampshire County Farms.

Here's a quick overview of some of their achievements.

#### **Brooklands Farm**

Husband and wife team Dan and Sam started their tenancy at Brooklands Farm in 2015, an 80 acre farm on the edge of the New Forest. Last year they secured a Farming in Protected Landscapes grant to make Brooklands Farm resilient to climate change. They also formed a steering group with other land managers to improve water quality and wildlife habitat.

"We are always looking into being as sustainable as possible and the Hampshire County Farms team are always at the end of the phone for advice".



#### **Ravenscot Farm and West Lane Farm**

Richard and Patricia have just completed the first year of their new countryside stewardship scheme. They now cut hedges in alternate years and have introduced 5 acres of wild bird seed mix, 5 areas of low input grass and 13 acres of grass has been replaced with a grass and legume seed mix.

"We think it's best to embrace these schemes now as this is the direction of travel for agricultural land and it will only accelerate."

Page 48

#### Little Abshot Farm

Peter Barfoot, longstanding tenant of Hampshire County Farms, has received his CBE for Services to Sustainable Farming.

*"My first rule of sustainability is profitability, without being profitable as a farmer your business will not be sustainable for very long".* 

#### South Stoke Farm

With 30 years' experience caring for other people's dairy cows in this country and abroad, Nicki and Jon Proctor felt it was time to have a go for themselves. South Stoke Farm now produces around 1 million litres of milk a year.

They've recently begun welcoming school children to their family-run dairy farm. Working with charity, the Country Trust, they're helping connect children with the land that sustains us all.

*"Hampshire County Farms has given us the opportunity to farm in our own right in a productive, positive and enlightening way."* 

#### Down Farm

The Shergold family have started a doorstep delivery service, branded Cross Valley Milk, to sustain their dairy farm, delivering their fresh pasteurised milk around the Winchester area.

*"We have a very close and successful working relationship with Hampshire County Farms and this project would not have been possible without their support."* 



### Pastures new

# It's been rewarding to see some of our longstanding tenants move on to the next step of their farming story.

Page 50

William and Katy Fox were tenant farmers with Hampshire County Farms until spring 2022. Here's what they had to say.



"Hampshire County Farms did what it said on the tin - it got us going. We've now gone on and purchased a farm and we are really living our dreams now. Without Hampshire County Council and taking on our tenancy, that wouldn't have been possible. This really has been a good foot on the farming ladder for us."

#### Ray Caddy was a successful tenant of Hampshire County Farms, with us until autumn 2021. Here's what he had to say about his experience:

"Having my own farm was a dream come true, giving me the opportunity to farm in my own right and develop both my business and agricultural skills through both the highs and lows of farming.

"From my experience, Hampshire County Farms have been good landlords, allowing me the freedom to run my own business – I would never have been able to afford my own farm. It has been a privilege to bring up my family in a rural, agricultural environment too.

"My advice to any incoming tenant would be make sure you have a realistic business plan and a passion for farming – and go for it!" **New farm lettings** 

It's been a busy year for Hampshire County Farms with an unusually large number of new tenants joining us. This has provided a valuable opportunity to ensure our tenants' farming plans work towards County Farms newly refocused priorities.

# Our new tenants have agreed to deliver the following outcomes:

- Keep sustainable food production at the core of farm activities.
- Protect the farm's soil health and structure, keeping it in good condition and putting in organic matter content.
- Protect the farm's natural resources including the local water environment which will be vulnerable to nitrate and pesticide leaching.
- Improve on-farm biodiversity and connectivity between neighbouring farms, local sites of importance for nature conservation, and within the wider landscape through good management and by providing joined-up wildlife-rich habitats.
- Strive towards net zero greenhouse gas emissions with a well-considered plan for monitoring, mitigation and adaptation.

- Boost pollinators and promote farmland bird abundance on farm through good management, monitoring and land management practices.
- Farm sustainably, adopt better performance measures, with a willingness to undergo independent accreditation and/ or periodic auditing to evidence strong performance.
- Adopt and uphold exemplar animal welfare standards.
- Engage with the public and play an active part in increasing the understanding of farming and rural Hampshire in the local community.

# Meet the new tenants

# This year we've been delighted to welcome many new tenants who we're excited to be working with in the coming years.

#### **Bushfield Farm**

Two existing County Farm tenants, Andy Kirby and Tom Comley are collaborating on a new forward-thinking venture by taking on Bushfield Farm as a shared opportunity. They plan to add value to their existing farm businesses while embracing County Farms' priorities by developing their regenerative farming practices.

Andy and Tom's working relationship grew out of a mentoring arrangement set up informally between the neighbours when Tom took on his starter farm a few years ago.

#### Andy Kirby:

"In a time when farming faces significant change, more than perhaps seen in a century, it is exciting to have the opportunity to take a bold step in a new direction diversifying into retailing our own produce and hopefully collaborating with other county farm tenants to supply locally produced high quality food, with a business partner equally as passionate about sustainable practices, building resilience to climate change and aiming to achieve the highest standards.

"County Farms has been a springboard and lifeline for my arable contracting business, enabling me show my farm to build trust in my customer base".





# Tom Comley

#### Tom Comley:

"Andy and I have differing, but complementing, skillsets including precision arable, livestock and contracting experience, and are very supportive of Hampshire County Farms. Together we plan to open a farm shop at Bushfield Farm, themed to showcase the best of Hampshire County Farms produce and possibly to include a small café and farm education facility".

Andy and Tom will enhance soil health over the period using rotational herbal leys and livestock. Biodiversity will get a boost with the introduction of pollen and nectar-rich margins, tying in with nearby nature reserves significant for their butterfly interest. Stepping stone and corridor habitat between their farms, such as wild-bird seed covers, improved hedgerows, and beetle banks, will be introduced to significantly improve wildlife connectivity within the landscape.

Andy Kirby

# Meet the new tenants

#### Little Church Farm

Farmer Jake Smith intends to grow his flock of sheep and rear more animals during his tenancy at Little Church Farm. He's in the midst of applying for sustainable farming and stewardship schemes, and plans to introduce herbal leys which will increase the numbers of insects and pollinators as well as low input grassland to protect the River Whitewater that runs through the farm.





#### Newhouse Farm

Lester Brooks and his family have been busy starting up their micro dairy since taking over the tenancy at Newhouse Farm, welcoming the arrival of their first calf. Community is at the heart of their future plans with well-considered educational visits and a brand new farm shop: they'll be making their own ice-cream too. The couple are striving to get the farm onto an environmental stewardship scheme, farming in a sustainable way.

#### Lower Wangfield Farm

53

Young Liam Harvey has always been interested in agriculture and giving back to the community, and this is central to his plans for his new tenancy at Lower Wangfield Farm. He sees the farm business expanding to include sheep, cattle as well as hay and straw with a longer-term vision of farm visits for the local community and schools and a farm shop.

## Meet the new tenants

#### Lyde Green Farm

Lucy and Adam Johnstone, together with their son Freddie, are fulfilling a lifelong dream in their new tenancy at Lyde Green Farm. Their efforts in sustainable food production, exemplar standards and high animal welfare have already led to an impressive seal of approval by Arla Foods, who have recently awarded them a milk contract. The team have now set their sights on achieving the exemplar Arla 360 accreditation and driving forward their dairy enterprise, while immersing themselves within the local community.







#### **Upper Brownwich Farm**

Richard Stiles, who has recently taken on the tenancy of Upper Brownwich Farm, is focused on outcomes which meet Hampshire County Farms' priorities. These include bringing in livestock at what has been an arable farm to increase organic matter and soil health. He's also introducing environmental stewardship schemes and farming methods which support biodiversity and wildlife habitats such as the installation of barn owl boxes.

Supporting the future of farming 10

# Looking forward to 2022/23



**Ten county farms** have now joined farmer cluster groups. These will enable the farms to deliver joined up and enhanced biodiversity for the benefit of the wider landscape.

Newhouse and South Stoke Farms both hosted LEAF Open Farm Sunday events, just one of the ways that our tenant farmers involve local communities with their work.

We have formed a partnership with CPRE Hampshire for the second phase of their Hedgerow Heroes project. Together we will be working with local schools and the community, to restore and replant hedges on our coastal farms estate with the aim to raise awareness of the incredible value provided by hedgerows for tackling biodiversity loss and climate change, and for more sustainable farming.

#### For more information contact:

- county.farms@hants.gov.uk
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- O @hampshirecountyfarms
- in Hampshire County Farms

www.hants.gov.uk/countyfarms

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#### HAMPSHIRE COUNTY COUNCIL

#### **Decision Report**

Decision Maker:	Executive Member for Recreation, Heritage and Rural Affairs	
Date:	13 July 2022	
Title:	Proposals to adjust access to, and pricing for, the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre	
Report From:	Director of Culture, Communities and Business Services	
Contact name: Alistair Palmer, Head of Hampshire Outdoor Centres		
Tel: 03707 798717 Email: <u>Alistair.palmer@hants.gov.uk</u>		

#### Purpose of this Report

1. The purpose of this report is to seek a member decision on proposals to adjust access & pricing arrangements for military personnel and their families to the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre.

#### Recommendation

 That, following a recent consultation exercise, the Executive Member for Recreation, Heritage and Rural Affairs approves a revised approach to access and pricing for the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre in accordance with Option 1 identified in paragraph 17 in this report. The revised approach will take effect from 1<sup>st</sup> September 2022.

#### **Executive Summary**

3. This report seeks to demonstrate the need, and to recommend a preferred option, for changes to the access and pricing arrangements for the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre, to enable the Centre to achieve its SP23 saving targets and support the Centre for future revenue growth and investment.

#### Contextual information

4. The "Poppy Pod Village" was built in 2016 with funding from the Armed Forces Community Covenant Fund (AFCC £250,000), Hampshire County Council (HCC £86,000) and the Brockenhurst branch of the Royal British Legion (RBL £50,000). The Pod Village comprises of 20 pods each sleeping four persons and a central wooden roundhouse communal area, the facility has proven to be extremely popular since opening. Up to January 2021, there had been over 3500 member registrations to the scheme and military personnel and their families have enjoyed over 21,000 bed nights at an equivalent commercial value of £341,250.

- 5. Currently, registered military personnel/veterans and their families have exclusive access to use the facility at weekends and school holidays. The all-year-round price for a Pod stay is limited to a small booking administration fee of £30 a weekend and £60 a week. During term time, the Pods are used by schools and youth groups taking part in outdoor educational residential programmes at the Centre. The current 2022 cost to school users for using the facility is £16.38 per person or £65.52 for a pod with 4 occupants.
- In July 2021 the Council carried out the Serving Hampshire Balancing the 6. Budget consultation regarding all Council services including the Hampshire further details Outdoor Centres can be found \_ at: https://www.hants.gov.uk/aboutthecouncil/haveyoursay/consultations/bala ncing-the-budget. The information which accompanied the Serving Hampshire - Balancing the Budget consultation identified that changes are required to secure the future financial sustainability of the Hampshire Outdoor Centres including Tile Barn Outdoor Centre. The Serving Hampshire Consultation provides the framework to support a consultation on the proposals which took place in March 2022.
- 7. In November 2021, the County Council agreed a package of savings proposals to be met by April 2023 (SP23) including a proposal to save £385,000 from the Hampshire Outdoor Centres of which £40,000 relates to the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre. The Centre is therefore required to operate in a financially sustainable way, meeting enhanced revenue targets whilst maintaining facilities such as the Poppy Pods for future users. This approach is in line with comments received during the Serving Hampshire Consultation Balancing the Budget Consultation, regarding the need for income generating services such as Tile Barn to become cost neutral, and in due course contribute to financially supporting other key HCC services.
- 8. The Centre performs regular maintenance works on the Pods and has recently invested £29,000 in a new solid resin floor for the Roundhouse. Further planned works include new porches for the Pods at an estimated cost of £15,000. The Centre has recently invested in a new online booking system to improve the booking journey for Pod Members and other users of the Centre.

#### Finance

- 9. Tile Barn's SP23 Targets include a net revenue target of £40,000 from the Poppy Pods. It is anticipated that this revenue target will contribute to the future investment requirements of the Pod facility.
- 10. It is anticipated that the proposed access and pricing arrangements will generate between c£45k to £60k revenue in 2023 based on 70% utilisation. Actuals will depend on the breakdown of officer & non-officer bookings and non-military use.
- 11. The current actual income generated by the Poppy Pods (with a current utilisation rate of c85%) is £16k to £20k per annum.

#### Consultation

- 12. The Centre consulted 7,500 of registered users of the Poppy Pods on its proposals for the revised arrangements, identifying the following aims:
- To enable all Tile Barn customers to access the Poppy Pod facility throughout the year, including military and non-military customers.
- To secure the financial sustainability of the centre by maximising income from available assets which will support on-going maintenance and investment in the future.
- To develop a means-tested approach to maintain access for low-income military personnel and their families.
- 13. In summary, the consultation proposed nearly equal access to the Poppy Pods for the public save that there would be two military-only weekends (targeted at respite for physically and mentally disabled personnel and military personnel on low income) and a one-month priority booking window for military personnel. The discount payment scheme for military personnel was proposed although the level was initially 25% reducing to 15% from 1 April 2023 (not differentiating military rank). See Appendix A for a copy of the original consultation document.
- 14. The Centre received 116 responses to that consultation. It has been assessed that 44 of these responses were negative to the proposals, 60 neutral and 12 positive. A summary of the consultation feedback is available in Appendix B.
- 15. The Centre shared the consultation paper with the Armed Forces Community Covenant and attempted to engage a dialogue on several occasions but did not receive a response.

16. Responses to the consultation provided the Centre with useful feedback and a range of opinions on the proposed arrangements. The consultation illustrated that many people have very strong aspirations to maintain military family access to the Pods in-line with the original concepts. Many people also acknowledged that these facilities need to be operated on a sustainable financial footing, enabling future investment. The Centre considered all the responses carefully and produced revised proposals in response to the views expressed, Option 1 below.

#### Options

17. The options for decision arising from the consultation are:

**Option 1** - To implement the proposals as amended following the consultation as detailed in Appendix D (where identified as Option 1 or relating to Option 1).

**Option 2** - To implement the original proposals as set out in the consultation documentation in Appendix A.

**Option 3 -** To seek alternative additional funding from the original funders to maintain operation of the Poppy Pods with the current access arrangements.

**Option 4** - To continue with the current access arrangements, without additional funding.

- 18. The preferred route is **Option 1** under which the original proposals consulted upon have been adjusted to include:
- Public access to nearly half of term-time weekends and the majority of, if not all, available school holidays.
- A 2-month early priority booking window for military giving access to all dates across the year when the Pods are open.
- A minimum of two 'military- only' free weekends specifically targeted at respite for physically and mentally disabled personnel and military personnel on low income.
- Phased introduction of charges to military starting with 65% off the public price between 1<sup>st</sup> September 2022 to 31<sup>st</sup> December 2022. From 1st Jan 2023, officers will receive 25% discount and non-officers 50%.

The Centre has risk assessed the revised proposals and included mitigation measures. A full analysis can be seen in the exempt Appendix C (not publicly available).

19. If the recommendations are agreed, a review of the new Pod access arrangements will take place during Autumn 2023. The review will also focus on utilisation levels, pricing and customer discounts to ensure the financial viability of the Poppy Pods moving forward. The Poppy Pod Members will be consulted if there are any significant amendments proposed to the arrangements.

#### Equalities

20. A full equality impact assessment (EIA 160) has been undertaken. The proposals to adjust access and charges to the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre have considered the impact on customers with protected characteristics. The EIA identified largely neutral or positive impacts for non-military customers, as the proposals will increase access to the facility, and for military customers as two 'military-only' free weekends will be specifically targeted at respite for physically and mentally disabled personnel and military personnel on low income. There will be a low negative impact for military families in poverty. The revised proposals take account of this impact and aim to mitigate to some extent the impact of increased financial costs by providing a minimum of two free weekends to military personnel on low income (as referenced above). Access for this will be means tested. Non officers will also receive a 50% discount off the public price.

#### Conclusion

21. The Centre's view is that adjustments are required to the access and pricing arrangements for military families using the Poppy Pods. The revised proposals ensure Tile Barn Outdoor Centre can continue operating the Pods in a sustainable manner, whilst retaining significant elements and benefits to military personnel and their families.

#### **REQUIRED CORPORATE AND LEGAL INFORMATION:**

#### Links to the Strategic Plan

Hampshire maintains strong and sustainable economic growth and prosperity:	yes
People in Hampshire live safe, healthy and independent lives:	yes
People in Hampshire enjoy a rich and diverse environment:	yes
People in Hampshire enjoy being part of strong, inclusive communities:	yes

Section 100 D - Local Government Act 1972 - background documents

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<u>Document</u>	Location
None	

#### EQUALITIES IMPACT ASSESSMENT:

#### 1. Equality Duty

The County Council has a duty under Section 149 of the Equality Act 2010 ('the Act') to have due regard in the exercise of its functions to the need to:

- Eliminate discrimination, harassment and victimisation and any other conduct prohibited by or under the Act with regard to the protected characteristics as set out in section 4 of the Act (age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex and sexual orientation);
- Advance equality of opportunity between persons who share a relevant protected characteristic within section 149(7) of the Act (age, disability, gender reassignment, pregnancy and maternity, race, religion or belief, sex and sexual orientation) and those who do not share it;
- Foster good relations between persons who share a relevant protected characteristic within section 149(7) of the Act (see above) and persons who do not share it.

Due regard in this context involves having due regard in particular to:

- The need to remove or minimise disadvantages suffered by persons sharing a relevant protected characteristic that are connected to that characteristic;
- Take steps to meet the needs of persons sharing a relevant protected characteristic that are different from the needs of persons who do not share it;
- Encourage persons sharing a relevant protected characteristic to participate in public life or in any other activity in which participation by such persons is disproportionally low.

#### 2. Equalities Impact Assessment:

A full Equalities Impact Assessment (EIA) has been completed in relation to these proposals.

The proposals to adjust access and charges to the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre have considered the impact on customers with protected characteristics. The EIA identified largely neutral or positive impacts for non-military customers, as the proposals will increase access to the facility, and for military customers as two 'military- only' free weekends will be specifically targeted at respite for physically and mentally disabled personnel and military personnel on low income. There will be a low negative impact for military families in poverty. The revised proposals take account of this impact and aim to mitigate to some extent the impact of increased financial costs by providing a minimum of two free weekends to military personnel on low income (as referenced above). Access for this will be means tested. Non officers will also receive a 50% discount off the public price.



## **HAMPSHIRE COUNTY COUNCIL CONSULTATION**

Proposals to adjust access and charges to the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre

March 2022

#### Introduction

The Council is carrying out this consultation with military personnel and their families who currently access the Enda Ryan Poppy Pods at Tile Barn Outdoor Centre near Brockenhurst, Hampshire. This facility is owned and operated by Hampshire County Council (HCC). As part of the consultation, we will seek views on the proposals from all interested stakeholders including the Armed Forces Community Covenant Fund (AFCCF), Ministry of Defence (MOD), Royal British Legion (RBL) Brockenhurst branch and members of the military community who have access to use the facility.

The "**Poppy Pod Village**" was built in 2016 with funding from the Armed Forces Community Covenant Fund (AFCC £250,000), Hampshire County Council (HCC £86,000) and the Brockenhurst branch of the Royal British Legion (RBL £50,000). The Pod Village comprises of 20 pods each sleeping four persons and a central wooden roundhouse communal area, the facility has proven to be extremely popular since opening. Up to January 2021, there had been over 3500 member registrations to the scheme and military personnel and their families have enjoyed over 21,000 bed nights at an equivalent commercial value of £341,250.

Currently, registered military personnel/veterans and their families have exclusive access to use the facility at weekends and school holidays. The all-year-round price for a pod stay is limited to a small booking administration fee of £30 a weekend and £60 a week. During term time, the Pods are used by schools and youth groups taking part in outdoor educational residential programmes at the Centre. The current 2022 cost to school users for using the facility is £16.38 per person or £65.52 for a pod with 4 occupants.

In July 2021 the Council carried out the Serving Hampshire – Balancing the Budget consultation regarding all Council services including the Hampshire Outdoor Centres – further details can be found at: <u>https://www.hants.gov.uk/aboutthecouncil/haveyoursay/consultations/balancing-the-budget</u>. The information which accompanied the Serving Hampshire - Balancing the Budget consultation identified that changes are required to secure the future financial sustainability of the Hampshire Outdoor Centres including Tile Barn Outdoor Centre (see Appendix B). The Serving Hampshire Consultation provides the framework to support this consultation on proposals which are set out below.

#### 1.0 Proposals

1.1 To enable all Tile Barn customers to access the Poppy Pod facility throughout the year, including military and non-military customers.

1.2 To secure the financial sustainability of the centre by maximising income from available assets which will support on-going maintenance and investment in the future.

1.3 To develop a means-tested approach to maintain access for low-income military personnel and their families.



www.hants.gov.uk/tilebarn



#### 2.0 What are the details of these proposals and why are they needed?

2.1 Tile Barn Outdoor Centre's mission is to enhance access to all its outdoor education and recreational facilities, which includes the Poppy Pods. This means that the Centre is proposing to open-up access to the Poppy Pods for non-military users of the Centre alongside military families during weekends and holiday periods. The Centre proposes that military families will be offered a priority booking window for one month before the Pods go on general sale. This will ensure military families have first refusal for popular holiday periods.

2.2 The Poppy Pod facility was established in 2016 by grant funding from the AFCC, HCC and the RBL. Since then, HCC and the Centre have maintained and developed this facility for service users within its revenue budget. The Centre performs regular maintenance works on the Pods and has recently invested £29,000 in a new solid resin floor for the Roundhouse. Further planned works include new porches for the Pods at an estimated cost of £15,000. The Centre has recently invested in a new online booking system to improve the booking journey for Pod Members and other users of the Centre.

2.3 Some of the financial support Tile Barn receives from HCC will be removed in April 2023 and the Centre is required to operate in a financially sustainable way, meeting enhanced revenue targets whilst maintaining facilities such as the Poppy Pods for future users. This approach is in line with comments received during the Serving Hampshire Consultation – Balancing the Budget Consultation, regarding the need for income generating services such as Tile Barn to become cost neutral, and in due course contribute to financially supporting other key HCC services.

2.4 The Centre also proposes that the current booking fee would be replaced by a discount payment scheme, where a discount code will be provided to military families enabling reduced prices based on the public rate. Proposed pricing can be seen in **Appendix B**.

2.5 The Centre recognises that these proposals may place an increased financial burden on some military personnel. The Centre therefore proposes to phase the introduction of charges over the next 12 months by offering an enhanced discount of 25% off the standard publicised rate for both peak and off-peak periods in 2022, reducing to a standard military discount of 15% from 1st April 2023.

2.6 One of the original purposes of the Pods was to provide "*a facility where Armed Forces personnel and their families can come together and share support*" (2014 AFCC Grant Application). The Centre proposes advertising at least two military-only weekends per year, specifically targeted at respite for physically and mentally disabled personnel and families and those on low-incomes. Access for these weekends would be 100% free and allocated on a means-tested basis. We propose to engage with current military charities (i.e Blesma, RBL and MOD unit welfare officers) to develop a system which enables this to happen.

2.7 The Serving Hampshire – Balancing the Budget Consultation identified that improved end-to-end customerfriendly journeys could be achieved through digital platforms. In recent months, investment has been made to update the Centre's website and Pod booking system to improve the customer journey and experience. The new online booking portal (introduced in January 2022) has already been in use for weekend Pod bookings for Military families during March and April 2022. The Centre would welcome feedback on the new booking system as part of this consultation.



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Page 66

# 3.0 What are the expected impacts that this will have on the Armed Forces Families and its current arrangements with the Centre?

Current arrangements	Proposed arrangements
The current arrangements are that members of the full time serving military or veteran military personnel once registered have full and complete access to stay in all 20 Poppy Pods with their family during all weekends or school holiday weeks between March and October each year.	a) Except for the provision of military-only weekends (see item (b) below), all customers of Tile Barn Outdoor Centre, both military and non-military, will have equal opportunity (subject to the priority booking window referenced in item (c) below) to book a stay in the Pods during weekends and school holidays periods, subject to when the facility is open.
night. Total cost of a stay for a family of 4 for a weekend is £30 or for a 4-night week £60. Larger families can still access the pods but would have to book 2 adjacent pods thus doubling the cost.	b) The centre would advertise a minimum of two 'military- only' free weekends specifically targeted at respite for physically and mentally disabled personnel and those on low income. We envisage engaging with current military charities (i.e Blesma, RBL and MOD unit welfare officers) to refer suitable families and
This access arrangement has been in place since 2019 when we changed from an annual membership fee	administer their stay with the centre.
system. At this time the military families paid an annual membership fee and had free access to the pods once a member. This led to large numbers of cancellations	c) Military families will also be offered a priority booking window for one month before the Pods go on general sale. This will ensure military families have first refusal for popular holiday periods.
underutilised facility.	d) The current booking fee would be replaced by a discount payment scheme, where a discount code will be provided to military families enabling reduced prices based on the public rate. Please see item (e) below and Appendix B for details.
	e) The Centre proposes to introduce a military discount
time serving military or veteran military personnel once	code providing a 25% discount from the public rate for both peak and off-peak periods during 2022, reducing to 15% discount from 1st April 2023. <b>Proposed pricing</b> <b>can be seen in Appendix B.</b>
This is a 77% discount based on our current public rate of £65 per pod per night in the peak period. The discount	f) The Centre would continue to advertise at least two military only free weekends. Please see item (b) above.
	g) The Centre does no <mark>t anticipate alterin</mark> g the access
during term time Monday-Friday for outdoor educational	arrangements for these user groups however the pods may be used by schools and youth groups at weekends and school holidays if there is availability.
The current 2022 cost to school users for using the facility is £16.38 per person or £65.52 for a pod with 4 occupants (prices INC VAT).	
"We strive to improve the lives of our customers and deliver a safe, highly valued, cost effective and quality focused service through the provision of accessible outdoor education and recreational facilities."	

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<b>3.4 Stakeholder use</b> The centre supports the local branch of the RBL with free facility use at tile Barn during the local Anzac commemoration event held on the last Sunday in April. This includes use of the pod roundhouse area and the Anzac room of the Bunkhouse building. This is largely organised and supported by the Brockenhurst branch of the RBL.	h) The Centre proposes to continue offering this support to the RBL and will liaise with them around their access needs.
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#### 4.0 Summary of proposed Poppy Pod customer journey

Stage 1: Military personnel register with the Poppy Pod scheme	Stage 2: Pod bookings & availability	Stage 3: Military mailing list
Military personnel and families register for the Poppy Pod scheme on the Centre's website.	One month before the pods go on general sale, the Centre will open an early booking window for	Registered military users of the Poppy Pod scheme will be emailed with updates and information on
The Centre will then verify applicant military credentials and email a discount code for members to use	military members. The Centre will communicate this to members by email.	when the military only weekends dates become available.
when booking a Poppy Pod.	All customers will book pods directly through the Centre's website. Customers will be able to request specific pods and the Centre will accommodate this if possible.	
	Pod availability will be in real time and payment will be taken at the time of booking.	
	Military families will be able to use their discount code at the checkout stage.	
	All pod bookings will be subject to the Centre's normal booking terms and conditions.	

#### 5.0 Other key points

51. If the proposals are adopted, the Centre will work with the stakeholders and charities to establish a mechanism for military only weekends. These will be focussed on providing respite for physically and mentally affected personnel and those on low incomes.

5.2 If the proposals are adopted, Pod availability will be allocated on a first come, first served basis for all users.

5.3 The Centre will continue to operate a minimum night policy for specific periods throughout the season, such as bank holidays.



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Page 68

#### 6.0 Next steps

Thank you for reading through the above information. You are invited to give your views on the proposals. Your views will be considered before a decision on the proposals is made. You can submit your views by completing our online form or by emailing the Centre.

#### **CLICK HERE TO COMPLETE OUR ONLINE FORM**

**CLICK HERE TO GET IN TOUCH BY EMAIL** 

#### Important: This consultation is open from Monday 28 March 2022 to Sunday 1 May 2022.

#### **Privacy notice**

Hampshire County Council is seeking your views and comments to inform its approach on operations at Tile Barn Outdoor Centre. The information you provide in this response form is being collected for the performance of a task carried out in the public interest in the exercise of official authority vested in the County Council, and for reasons of substantial public interest.

We will use the information to understand what people think about the perceived impact of the potential options. All data will remain within the UK/EEA or (European Economic Area) and will only be shared with third parties where they are undertaking data processing on behalf of Hampshire County Council.

We will keep your personal information securely for two years, after which it will be deleted or destroyed. You have some legal rights in respect of the personal information we collect from you.

Please see our Data Protection page (<u>www.hants.gov.uk/aboutthecouncil/strategiesplansandpolicies/</u><u>dataprotection</u>) for further details.

You can contact the County Council's Data Protection Officer at data.protection@hants.gov.uk.

If you have a concern about the way we are collecting or using your personal data, you should raise your concern with us in the first instance or directly to the Information Commissioner's Office at <u>https://ico.org.uk/concerns/</u>.





Page 69

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# Appendix A - Comments relating to Hampshire Outdoor Centres in the Serving Hampshire – Balancing the Budget consultation

The following statements are comments from people who contributed to the Serving Hampshire – Balancing the Budget consultation which relate to Tile Barn Outdoor Centre and directly or indirectly the Poppy Pod village.

#### Do you have any further ideas on how the County Council could generate additional income?

- Charge market rates where appropriate
- Could additional (paid for) services be provided to generate income and provide valuable experiences for young people, especially when we already have great facilities like Calshot.

# Please describe what, if any, impact the County Council's options for balancing its budget could have on you (or your organisation or group).

- Decrease of job security. Increase in household costs (council tax etc). Loss of outdoor activity centres. Deterioration of road network.
- I feel the outdoor activity centres are important for character development of young people.
- Personal finances have been stretched over the last year and continue to be. Introducing charges for things such as outdoor areas would make us unlikely to go as a family due to cost, which would be a shame for both our family's wellbeing and other small businesses within these places i.e. we are more likely to treat the children to a small treat from a café somewhere if we don't have to pay for car parking.
- For my family it would also be a great shame to let the Hampshire Outdoor Centres or Countryside Services decline as they provide an important outlet to nature and new experience for children/youth locally.
- With regard to the cuts to outdoor centres: This sounds like access by schools will be reduced, and only children/ families that can pay will be able to utilise the facility (these are educational facilities not holiday parks!).
- I disagree with any more money being spent on outdoor activities. It's non-statutory and a nice to have, therefore get rid of it from Council responsibilities, and the cost should be fully recovered by its users and not the public.
- Outdoor centres and parks are immensely important to our wellbeing and should be maintained.
- Countryside Service and Hampshire Outdoor Centres: We all know that easy access to greenspace and outdoor activities are so important to health and well-being of people of all ages and abilities. There should be free access to all residents to natural open green spaces and outdoor activities are crucial for many children and young people to explore and develop their self-confidence and spatial skills. I am sure that these services are more important than ever to most residents especially following the Covid-19 restrictions. I hope that open and free access will continue to all HCC owned countryside spaces and the outdoor centres can be used much more.

#### Do you have any further comments on how the County Council could balance its budget?

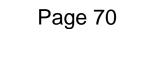
- Fees could be increased for things like outdoor activities and parking at the country parks.
- Please don't cut this area a decent cultural sector, outdoor spaces, libraries etc. are so crucial for communities and wellbeing. The pandemic has truly highlighted this
- If the Outdoor Centres are a non-statutory service, why not consider ceasing to provide it altogether? There are other outdoor centre providers out there that are used by schools so, the sector would still be provided for.
- Hire of venues for weddings, camping, group sessions etc.

Hampshire County Council

- Libraries should remain free; all other activities should be self-funding through attendee charges.
- Outdoor education centres should be cost-neutral if they are discretionary.
- I can only comment on the ones I use, which are parks and outdoor areas, archives and libraries and all fabulous.
- Run outdoor fitness and training classes at parks. More outdoor camping areas to hire.



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Hampshire Outdoor Centres

- Country Parks and outdoor areas are essential to the health and well-being of the nation as has been discovered during the pandemic.
- Outdoor space as we know is more vital than ever, do not make the mistake of putting it out if reach for all by introducing excessive charges.
- Country Parks and Outdoor Centres should offer more services/attractions and ways to spend money.
- We should be doing everything we can to keep libraries and outdoor areas accessible to all.
- Look at ways to generate more income from these services, eg) Outdoor and Library services.
- For a civilised society and an engaged creative population we need proper provision for leisure activities and cultural programmes. We need to keep up our parks, green spaces, libraries and theatres, as well as youth programmes and safe spaces for children to explore and grow
- Great idea to focus on driving revenue at Calshot. Getting the basics right such as an easy to find website and services would be helpful as the current digital offer is holding back opportunities.

#### Appendix B - Proposed military & public prices

	Current military price	Proposed military prices 2022 (25% discount)	2022 Public price	Proposed 2023 military prices** (15% discount)
Peak	£15.00	£51.19	£68.25	£58.01**
Off peak	£15.00	£31.50	£42.00	£35.70**

Peak pricing: 1 May - 30 September Off peak pricing: 1 October - 30 April

\*All prices are including VAT at the appropriate rate.

\*\* 2023 prices will be subject to a RPI increase.







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		Are you a military		
		family that has visited		
			Are you a member of any of the	
Rag	Name	Barn Outdoor Centre?	following organisations?	Do you have any feedback for Hampshire County Council regarding the proposals?
			Defence discount card;Help for	Pods get released and are very quickly booked. Consider trickle feeding the booking to allow people to gain a booking.
		Yes	Heroes;	Or only allowing 1 booking per year per person to allow other to book.
		No	Defence discount card;	I am a serving personnel, and have been trying to stay at the pods for the last few years. However, I've been unable to get in due to the complicated booking process. I think this should considered moving forward.
		Yes	Defence discount card; Defence discount card;	considered moving iorward. I believe that Hampshire County County I should continue with current arrangement and only allow usage by Military families and school/community groups only.
		Yes	N/A:	The new that Painpaine County Counce should continue with current and angement and only and usage by winnary families and school/community groups only. Think it's agood idea and a wise way to bring in money to sustain the poppy pods and its recreational areas.
		165	Defence discount card;Royal British	Trummers a good loca and a vise way to using in money to sistain the popy poos and is exclasional areas. If on peak prices triple like is stated in this document I won't be bringing my family to the popy pods again. Part of the appeal also was having a short break away in a location where a
		Yes	Legion;	the neighbouring families where from the military community.
				I agree with the proposals. The bennefit of having a 1 month priority booking for military personnel fir weekends and holidays seems fair and will maintain the integrity of facility for the
				original intended use.
		Yes	Defence discount card;SSAFA;RAFFA;	We stayed there over morhers day weekend this year and loved it.
				Considering that the AFCC funded approximately 65% of the poppy pods, I think it is frankly disgusting to increase the cost of a peak stay for armed forces personnel by 286%.
				The armed forces has made a huge sacrifice over the past few years, heavily contributing to the coronavirus vaccine roll out, maintaining operational deployments in central Africa, the
				Afghanistan evacuation as well as the enduring operation in Iraq. During this period there have no pay increases for most armed forces personnel, with the cost of living significantly
		Yes	SSAFA;	increasing for all. You may find that your current price increase will in fact price out the families that need to use this facility most.
				I feel part of the attraction was being able to mix with military families, who has experiences similar to our own. I see the attraction with opening to the general public to increase
			Ne	revenue. But feel there should be more than 2 weekends dedicated military personal times. Maybe a full week in the Summer holiday's and a weekend during each of the school break
		Yes	No;	for sole use by military, veterans and their families. This would create a happy compromise and open the centre for all, but not forgetting the purpose this village was created for. The proposals go completely against the reason for which the pods were set-up. It has been very difficult to book at times owing to significant interest from military and veterans. Open
				Ine proposals go completely against the reason for which the possive set-up. It has been very ourneut to book at times owing to significant interest from military and veterans. Uper this up to the public would further prevent military families from accessing the facility Opening the facility for more of the year or incremental raises in the cost for military families
		Yes	None:	and by to the public would netter prevent minutary rainings non-accessing the racinty. Opening the racinty for none of the year or incrementar raises in the cost for minutary rainings we
		105	none,	
				I think there are a lot more single parent families and larger families in the Military that require more than one pod. I think raising the prices to nearly £60 per stay weekend from £15 p
			Royal British Legion; Defence discount	night means that it would be unaffordable for a lot of single parent and military families to actually achieve as we have to factor in fuel, living costs and days out whilst there. Whilst I
		Yes	card;Help for Heroes;SSAFA;RAFA;	agree a we should be paying a little more than £15 for this facility I am just worried this once affordable military pod will become out of reach for some now.
				The proposals are awful. It was designed to allow military personnel and families the opportunity to have some affordable R&R as a family which can be hard to come by. Part of the
				purpose was to allow military families to become less isolated by being able to befriend other military families. We are still in contact with families we met on our trip. The proposals
J				hardly feel in keeping with the ethos or purpose of the poppy pods. The current system works well and means we are able to benefit. I fear under the new systems we would be priced
ñ		Yes	Defence discount card;	or unable to book as they would get booked up by civilians as typically military families only get notice of their leave close to the time, at least this is true of my husbands cap badge.
<		Yes	card;	should be means tested and it should be reserved, in the main for military families. There are so few opportunities for our military families these days and we need safe havens. I also
				I would not pay £51.19 / £58.01. These are very basic pods with limited amenities. There were no events taking place when we attended, and when they are, there is an additional fee.
				The pods were freezing cold when we visited (admittedly it was Mar), and we only stayed one night because it was too cold to stay another night.
N				
				There needs to be more facilities available: food, coffee, portable heaters (in the colder months).
		Yes	Defence discount card;	The AFCC and RBL funded the majority of the costs to build these pods, therefore military personnel should continue to receive the generous discount of 77%.
				I think they should continue with the current arrangements as it is nice to be surrounded by military families and not be mixed with civilians. This is because everyone in the military
			Defence discount card;Help for	environment is going through the same thing and children can make friends etc. They were built due to grants for the purpose of military families being able to connected and this now
		Yes	Heroes;	seems to detract from that. It appears that they now wish to run the pods as a commercial business rather than its intended purpose.
		No	Royal Navy;	booked up far in advance. Demand already outstrips supply at times I'd look to use one.
				We used the poppy pods as a welcome, affordable place to go when husbands were deployed. Having only military families there added an element of safety and comfort. It also mean
		Yes	Defence discount card;	was easy to ask for help if needed.
		No	Royal British Legion;	ALLOWING THE PUBLIC TO BOOK.
				This seems to fly in the face of the intended reason the pods were made in the first place. Most of the investment in the first instance was made by military charities/funds. This support
				being all but taken away by this proposal. I would be unable to afford to use these facilities if this proposal goes through. There will be no availability for military families and the sense
		Yes	Defence discount card;	community will disappear
		Yes	Defence discount card;	We currently hollday at tile barn yearly but with the proposed changes to pricing it will no longer be viable for us.
				It is crucially important that the original intent, of supporting the military and veteran community, is maintained. I would like to see more than 2 military only weekends each year, and
			Defence discount card;Blue Light	It is cludary important that the original ment, of supporting the initiary and vecteral community, is maintained. I would note to see more than 2 minutary only weekento each year, and each year of option for military and vecteral mentions and vecteral commonly. Is maintained to registered families, and to the wider military community in the first
		Yes	Card;	early one option in minutary and veteral namines to book endore anyone easy, must aways a veter with endored and the endored and the weter minutary and veteral namines to book whole endored anyone easy, must aways avery with endored any endored anyone easy in a potential of the endored anyone e
		No	Defence discount card;	I am a member but have never actually been able to book a pod.: (nothing ever available
			Royal British Legion;Defence discount	
		Yes	card;	
		Yes	SSAFA;	The kids play together nicely and people are very relaxed sharing equipment and helping each other with things like unpacking.
				I do not agree with the proposals. The majority of the funding for this project came to support holioday for the military and the increase up to over £50 per night i feel is too high. I feel
				increase will stop the military from using the facility and this was the reason it was built!
				l as a member of the military will not use the facility at that price.
				I do agree that if the Pods have not been booked by military to be opened up for non-military to try to get additional funds.
				I think that funds can be made through the booking of the outdoor activities. Perhaps including that an outdoor activity has to be bought with each pod would bring in some of the
		Yes	Defence discount card;	additional funds required.
		No.	Defense discoutered	I do not agree with the proposals. The sense of belonging to the military community will be lost if opened up to anybody. Proposals go against the against the initial proposals for the
		Yes	Defence discount card;	facilities.

		I totally disagree with the opening up of the Pods to non-Military personnel. Many of our Wounded service personnel and veterans use these pods to get away. When we have stayed at the pods Tile Barn had allowed a large civilian group book in to the empty pods, they used the central area like there own private party, we had to complain about the noise and live music
 Yes	Royal British Legion;	late into the night. The majority of the funding for these pods came from MOD. Please do not open them up to non military.
Yes	Defence discount card;Help for Heroes;	I worry that the poppy pods are already hard to book for availability! If opened to the general public would be even harder .
Other	Hm forces :	Tworty that the poppy pous are aneasy hard to book to availability in opened to the general public would be even harder.
outer	Defence discount card;Help for	Whilst i appreciate the need to balance the cost, it is a huge jump in cost to military for what is often the only family holiday one can afford. I think the option to open it to the public is a
Yes	Heroes;	good idea, however i am sceptical as there is rarely availability at present.
		I am military however haven't booked to use the poppy pods as I could not find any dates at all on the booking system. If the new pricing system opens up bookings then this is a great
Other	Military ;	move, if it reduces interest from HM forces this could push the community away even more if they have had the same booking issues as me.
Yes	Defence discount card;	
		This should remain as a primarily military facility, it is hard enough to get dates to stay without it being opened to civilians. The proposed pricing for military families is far too great an
 Yes	Defence discount card;	increase, especially for those serving members on low incomes.
Yes	RAF; Royal British Legion;Defence discount	
Yes	card;SAMA82 ;	Sound infinitely sensible to me, thank you for asking for our views.
Yes	SSAFA;	
Yes	Defence discount card;SSAFA;	decompress away from the stresses and strains of the job is to be increased so much. Some things are worth more than the money surely!
		Yet another knife in the back of military personnel. With the cost of living increasing the poppy pods are a perk for military personnel so they are able to spend time with their families at a
		reduced cost, in celebration for their service to the country. Service personnel in this country are treated like diplomatic pawns when it suits and then dropped at a moments notice. Why are these pods not being offered up to homeless veterans before they are offered to civilians. Seems like another cash injection scheme created by the local councils. This is not well
Yes	Defence discount card;	received as a current serving military person.
¥	Defense discount and Combat it	The failling hand at an an is is and and hand at a second second second This and a second s
Yes	Defence discount card;Combat stress;	The facility should stay as it is and not turned into a cash cow for the county council. This was not the aim of the site. This is socking what has been proposed This was built for military families to provide a "safe" and secure network where we can get support from those around us. If this is opened to non military families the whole thing will not work. Military personnel have a great ethos on respect and integrity. You will not get this from all families that are non military and it would be detrimental to those who thrive for this opportunity to spend time with those that "just know you and understand you" no matter where or when you served. I have enjoyed taking my boys there and meeting up with friends and their kids that have served . It was a great moment when these were built and emphasised the need for military personnel to come together in a private area and feel like a family
Yes	Defence discount card;Royal British Legion;	even though no one knows each other . You can't mix this with families who have never been through, or engaged in this kind of bond. You will be making a huge mistake by opening this up to non military families so you can make more money .
Yes	Defence discount card;	family. One other really important point I think may have been overlooked is that we really connected with other MILITARY families in the evening. There is something about being with others that 'get It' that made our time there really special. Forces families love to 'spin a dit' (retell a story) and often civilians cannot relate to it. Having to explain your lifestyle and justify your choices endlessly is tiresome, so mixing military and non-military users would, in my opinion, take something special, reassuring and restful away from the experience. In addition, serving families make significant sacrifices, for example moving often. This makes maintaining friendships and support networks harder. We are currently serving overseas and have faced many challenges, specially with covid, making this posting a lonely one. I would love for the popy poy bots to be a place where military friends from different bases/ships/locations/countries etc could come together to rekindle and rebuild their distant friendships. I know this isn't a typical use or consideration, but for the often forgotten mental health of military spouses and their children, this would go a long way! In regards to the proposed increase in cost, I understand the need to balance the budget but as a family of 5 who would need two pods, the revised costs would not make the poppy pods affordable. Under the current pricing structure, a weekend for us would cost £60. The new structure would cost £232! There are many other more affordable options available. Overall I feel the changes detract from the original purpose of the poppy pods. Given that over 77% of the funding came from armed forces related funding/charities, the use of them should remain primarily for, and accessible to, armed forces personnel and their families. An alternative would be to keep weekends, including bank holiday weekends, exclusively for military use, but increase the price to market rates during school holidays and open these times up to the public. There is no comment about wheth
		I don't live in a quarter and my family miss out on the military cohesion. The poddy pods support this.
Yes	Defence discount card;	The poppy pods should be treated as a respectable military hide away. Opening the pods to the public is not what my family want. I want to contect with other military members that share the same values, that the poppy pods deserve.
103		I appreciate you will still be giving the military and veteran community a discount but it appears that the prices will be going up by a large amount unless I have read the report incorrectly. I feel that the military and veteran community do appreciate the use of the pods but i'm sure everyone is sick of all bills increasing in price! If there is any way to keep the prices the same
Other	Royal British Legion;Defence discount card;Help for Heroes;	across the board rather than means tested it would be very much appreciated. Thank you very much
Yes	Defence discount card;	Poppy pods have been a great break away and knowing full well that you would have like minded people staying on site. New discount scheme would see military families paying far more than current booking fees which is what the poppy pods where designed for.
	Royal British Legion;Defence discount	How can you justify increasing the prices by more than three times? And then in 2023 it's nearly four times the amount! Why can you not keep the prices the same for all military and veterans? £15 per night is a reasonable amount to charge. The military community put their lives on the line for Queen and country and deserve a nice break without being massively out of pocket.
Yes	card;	Thank you for considering my feedback regarding this matter. HCC should not be allowed to dramatically increase the cost of a facility that was funded by the AFCC and RBL for the benefit of the Armed Forces. I support the opening of the facility to
No	Defence discount card;	other users after an advanced booking window to members of the Armed Forces, but the success of raising funds through this route should be tested before increasing the costs to the Armed Forces.

			Thats a big increase.
			To increase the prices by such a dramatic amount is a lot to ask when families such as ours like the outdoors and enjoy what's on offer but have no rise in wages.
			For that price per night to camp all be it in a wood hut not a tent is a lot to ask for. Holiday camps and hotel options will be competitive and offer a lot more amenities with also the option of being located in rural areas with outdoor activities.
			or being located in rule areas with outdoor activities. Every one is feeling the pinch, however the poppy pods have no external electricity outside of the solar power and require minimal maintenance. The other facilities on site are charged at
	Yes	Defence discount card;RAFBF;	error except the wash rooms so I struggle to see the justification for the price increase of that much.
	 Yes	Royal British Legion;	This proposal will basically deem the poppy pods out of reach for most military families. They will be booked up well in advance of the military families being able to
		Royal British Legion; Defence discount	
	 Other	card;Help for Heroes;	
			I see no issue with opening the use of the pods up to non-military users, provided that military families retain priority of booking. I do however object to the significant hike in costs that would result from these proposals. The initial price reduction for 2022 aside, a 15% discount on full public rate of £65 a night from 1 Apr 23 is still £55 - 3.5 times what they currently pay! I
	 Yes	none of the above;	feel like this increase is disproportionate, and not in keeping with the spirit of the project, given that over 75% of the project funds came from military sources.
	Yes	Defence discount card;Royal British Legion;	
-	 ies	Legion,	
			I don't think opening up the pods to all is a good idea: 1. Military families all have a common connection, so all feel at home with those currently using the facilities. Opening up the booking could lead to stag and hen parties or other group bookings - not the family feel!!! 2. Having only managed to book one weekend in the past it was hard enough to book one (due to availability and changing deployments), Opening up to all will drastically reduce the
			chance of getting a pod. 3. My understanding is that the pods were aimed at providing a cheap respite for service personnel - a 15% discount in 2023 does not provide this.
			4. I believe with the current proposals that there will be a dramatic decline in uptake from the serving personnel as adding travel on top of this proposed pricing doesn't make it a cheap
			break. 5. In the letter there is mention of how many nights that have been taken by armed forces but no break down of annual running costs or any mention of the income from other residential
			3. In the letter there is mention of how many night that have been taken by amen orces out no break down or annual running costs of any mention of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medine non-been down or annual running costs of any mention of the medi
			I appreciate that prices do rise but the dramatic rise from £15 to nearly £60 per night (2023) is unfair to those it was set up to support
	Yes	Defence discount card;Royal British	
-	No	Legion; Defence discount card;	I think it sounds very reasonable to balance the books, so to speak.
	110	berence discount card,	Taking into consideration that over 75% of funding for the Poppy Pods was provided under the Armed Forces Covenant or Military charities, it is highly inappropriate for Hampshire County
	Yes	Defence discount card;	Council to both withdraw guaranteed access for military families and substantially increase fees. This entirely removes any special military family access to the Poppy Pods, save for two token weekends that will undoubtedly be heavily oversubscribed. I do not support this proposal.
	No	Royal British Legion;	Totally agree with the proposals. Could the pods allow Dogs as this would allow more forces families to use the facility.
age			I am Vice Chairman of our local RBL Branch. I am somewhat disappointed at the proposals given in your email. It seems that the Poppy Pods are becoming a "General Camp Site" facility!
$\Box$			It would be such a shame if the facility is used for anything other than it's original use. I understand that running costs have to be found from somewhere, but surely there is another way
ወ			of finding the funds (ie grants, donations and other military charities). Have you approached the RBL for their help? (not the local branch). There are a number of military associations
	Yes	Royal British Legion;	(Navy/Army/RAF), you could approach for Annual Grants etc. Whilst I understand the funding is going to be cut in the coming months, I personally believe the proposed prices being charged will deter some military families from using the facility on a
	Yes	Defence discount card;	whist numescand use naming is going to be cut in the coming months, personally believe you propose prices being charged with every some initially ramines non-sing the radius of a regular basis. If a 25% discount could be retained or the 2023 session and beyond, I honestly believe you may retain the interest of many families. Kind regards.
- Ol	105		think more discount should be given to the military in the new proposal. The price is rising to hotel prices and any military l know would rather a hotel over a pod. I have stayed in the
	Yes	Royal British Legion;Defence discount card;	
	 		Nixing military with non military is a mistake. The military tend to go there to get away from the civilian world, its a safe haven. Removing the 77% discount is a mistake, it really felt be
			feel special that is was so reasonable. The biggest reported problem to RBL helplines for veterans aged 30-60 is money worries. Increasing the price will not help that issue. Having the 2
			or three weekends a years for civilian only would be better, as opposed to 2 weekends a year for military only. Why dont you apply to the Armed Forces Convenant Trust Fund for Support
			if you are struggling for money? This is the bigger Westminster /MOD fund? Why dont you offer exclusive weekends for service charities. This biggest issue you have is not advertising it
			enough to the service community. Why not connect it with the veterans railcard - to get veterans travelling from outside Hampshire? There is promotion opoortunity there that could also help advertise the veterand railcard, cheap travel, cheap accomodation etc
			neip auveriuse the veteration raticatory, cheap traver, cheap accomposition etc Di you know the RBL closed there own resplice centres? https://www.civilisociety.co.uk/news/royal-british-legion-to-close-break-centres-and-end-handy-van-service-to-save-nearly-
			by you whom the not back units of the posts in the posts in the post in the po
			Did you know Help for Heroes have closed all their recovery centres and now run an in the community model? so why are there community teams not advertising you?
			Why not advertise yourself with unit welfare officers?
	Yes	Help for Heroes;Royal British Legion;Defence discount card;	Please, please dont change the good you do, dont increase the price, dont dilute the access to the forces, just promote yourself more!
	105	Royal British Legion;SSAFA;Defence	Press, please dont change the good you do, dont increase the price, dont donte the access to the prices, jost priorites, jost
	Yes	discount card;	£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that
	Yes		£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that We have tried on numerous occasions to access the pods but to no avail as they are always fully booked.
	Yes		£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that We have tried on numerous occasions to access the pods but to no avail as they are always fully booked. How can you open them up to other people if military families are struggling to access them now?
	Yes		£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that We have tried on numerous occasions to access the pods but to no avail as they are always fully booked.
	Yes	discount card;	£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that We have tried on numerous occasions to access the pods but to no avail as they are always fully booked. How can you open them up to other people if military families are struggling to access them now? Opening them up to non military families, when military families can't get booked in unfair. This isn't what the pods were designed for- a refuge for military families to use and enjoy
	Yes	discount card;	£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that         We have tried on numerous occasions to access the pods but to no avail as they are always fully booked.         How can you open them up to other people if military families are struggling to access them now?         Opening them up to non military families, when military families can't get booked in is unfair. This isn't what the pods were designed for- a refuge for military families to use and enjoy with other families that share the same experiences.         I think this is greedy and not essential for the council to be considering this. If you need the revenue from it, put the price up slightly for military families but leave it for them- they don't get much for serving their country.
		discount card; Royal British Legion;Defence discount	£40 would be better? And making it exclusive to serving/ veterans keeps it more personal to the families, bringing the general public in takes away that         We have tried on numerous occasions to access the pods but to no avail as they are always fully booked.         How can you open them up to other people if military families are strugging to access them now?         Opening them up to non military families, when military families can't get booked in is unfair. This isn't what the pods were designed for- a refuge for military families to use and enjoy with other families that share the same experiences.         I think this is greedy and not essential for the council to be considering this. If you need the revenue from it, put the price up slightly for military families but leave it for them- they don't

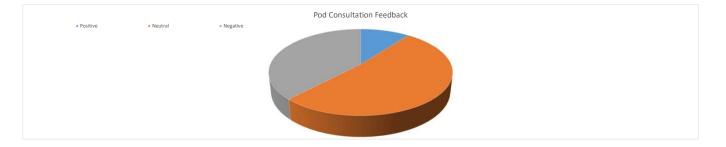
		As you state early on in your proposal this facility was built using £300,000 of funding from sources specifically designed to support the military. The Council paid just £86,000 but got a £386,000 facility, meaning they only paid 22% of the costs of building this facility but could then profit from it. The current arrangement gives Hampshire Council very generous usage of the facility adding up to 200 days a year of profit making access, the lions share.
		The Council very publicly trumpeted it's signing of the Covenant in 2011, the middle of the conflict in Afghanistan, when it was a good PR move to do so. As a result it was able to secure Covenant funding to pay for its new facility which it opened in 2016 to great fanfare. They heavily emphasised its purpose in supporting the military and the council garnered a Royal opening, good press and plaudits. Now, less than a year after the armed forces have withdrawn from Afghanistan the PR glow has gone and the Council wants to maximise its revenue and the lions share of access, and the free money doesn't look good enough. The covenant looks great when it's a pipeline of free cash. But now there are more profits to be made and those public statements about supporting serving families look very inconvenient.
		Service families struggle to get access to the pods under current arrangements due to how quickly they book up. This will make it almost impossible. If the council wants to renege on its previous commitments which gained it the money to build this facility it should repay the funds that paid for 88% of this facilities construction and cease using its military nature of the
Yes	Defence discount card;	facility at the site and online. I agree with the proposals. A sustainable financial footing that enables continual maintenance and improvement benefits everyone. Advance booking window for military is welcome. I'd
N	Defense discust could	like to see use broadened and not dominated very a few repetitious customers. Whilst military-only events have their place, actually enabling military and other others to mix is a positive
res	Defence discount card;	in my opinion; the military community can be too insular. I think that the Poppy Pods are a wonderful facility and we have used them on numerous occasions and it has provided much needed respite in a safe environment for our family. When
		we have stayed we have liked the fact that we know all other people staying are military - it feels a part of the military community. I think that the price increase - albeit with a 25% military discount will price the facility out of some military families which is a shame. Given that the initial Given that the majority of the initial funding was from military charities I am not in favour of opening the pods to all -1 would be interested to know how many empty bed spaces/pods there have been per year vs availability - and I feel the price rise would sadily
Yes	SSAFA:Defence discount card:	not in ravour or opening the post to air - I would be interested to know now many empty bed spaces post there have been per year vs availability - and i reel the price rise would sadiy prevent some military families taking respite there, which i believe was the purpose of the original funding.
Yes	Defence discount card;SSAFA;	As a family of 6. At the prices that the pods are increasing to, I won't be able to afford the pods. But it was fun whilst it lasted.
		The proposals seen to be solely aimed at turning the Poppy Pods into a purely commercial entity. The planned 340% price increase to military members at the same time you are
		proposing to remove the privilege of having sole access at weekends and holidays seems pretty cynical. Given that HCC contributed less than 23% of the initial set up costs of this centre, to now attempt a restructure in order to extract more money from the demographic it was set up to provide for leaves a very sour taste.
Yes	Defence discount card:	Clearly no-one is going to be in favour of a price increase, but you are attempting to simultaneously decrease access and raise prices. I appreciate the need for a more sustainable commercial footing, in that vein I could accept a 100% price increase if military users retained sole access at weekends and cede primary access in school holidays.
	· · · · · · · · · · · · · · · · · · ·	The Poppy Pods, should remain for military personnel over weekends and holidays as the current arrangements.
Yes	RAF;	There are constantly oversubscribed and there was a pause on membership from the military due to the high demands. Appreciate the council need to raise money, the costs should increase for military personnel to £25 a night.
Yes	Defence discount card;	Yes I think military should be given more discount, 15% is nothing
Yes	Defence discount card;	To increase the price by some 325% is shocking. We have been trying for 3 years to get here and have always been beaten to it. Even doing it within 24hrs of the email stating you can book. Feel like the military are being used as a scape goat to feed the fat cats of the council. It's no longer a service for the forces, I am very disappointed.
		This proposal appears to be a stealth takeover of an excellent Welfare and respite facility for Service personnel and Veterans by HCC for financial gain. Given the fact that the facility was purchased using grants from the AFCC & RBL totalling £300,000 with HCC's initial outlay being £86,000. I appreciate that HCC staff and maintain the facility however the income generated to date (£341,250) highlights that the facility has almost broke even. It seems that all profits generated will now go to support " other key HCC Services". Given that the justification for the grant application was Service personnel/veteran based, is this proposal even legal? Furthermore, an increase in fees is now being levied against Service personnel and veterans which is being touted as a discount! This is unacceptable. Lets say it for what it really is. Your prices to serving personnel and Veterans is more than doubling. Was the plan always to make profit or profit or profit or pro
Yes	Serving;	to provide a welfare/respite haven for those that need it? Will a percentage of profits go back to the RBL or AFCC "to support further services"?
Yes	Help for Heroes;Defence discount card;Royal British Legion;	no
		I do appreciate the requirement to review the current process and price structure, and fully appreciate the offer of means tested free access for respite for those Service personnel and Veterans with disabilities and on low incomes. I do, however, have a couple of concerns in that I don't think this fully recognises at all the benefit that a dedicated space provided to the military community.
		Firstly, those of us Veterans who have no disability, whose mental health is generally manageable and who would not receive a means-tested free place are seeing quite a considerable price hike. This proposal prices the pods similarly (or even higher) than general campsites up and down the country.
		Furthermore, by making the weekends open to both military and civilians there will be the loss of the 'security' of knowing that we'd be with people who have shared experiences, who 'speak the same language' and who provide support just by being together - something we no longer really get once we leave the fold of the Armed Forces. This was a guaranteed haven of shared understanding, where conversations didn't feel they needed to be quite so guarded - but this proposal now denies us that. I fully anticipate that the two military-only weekends per year would be booked up by those with disabilities and low incomes, so they - at least - would still receive some benefit. They are only one small part of the Service community though. While you say that registered military users will receive a one-month priority window for other weekends, it rarely works for those who are Serving to be able to plan and book months in advance (especially with the no refund policy that currently operates). For various reasons it may not be possible for Veterans to be able to plan and book within that window either.
		I would therefore now see no advantage in booking the Poppy Pods, and anticipate that many other previous users may now also be put off booking.
		Regarding the fee itself, the initial funding for the project came from 75% Armed Forces community contributions, yet we are now only receiving a 25% then 15% discount on the fee - I'm not sure I see how this is fair.
		I don't think this proposal recognises at all the enduring impact of Service life on an individual. While some people may see this centre as a 'nice to have', and I agree that it is in comparison with housing, feeding and educating people, I don't think that this view fully appreciates the delicate balance of mental health in our Service and Veteran community. It fails to truly acknowledge how nurturing little things like a weekend away in this haven are, a place where we can let go and can really keep us sustained for the months that follow. It is not only
		table acknowledge how northing inter unings nee a weekend away in this haven are, a place where we can be go and can rearly keep us sustained for the months that follow. It is not only those who have a noted disability who struggle upon leaving Service life, many non-disabled Veterans also do so, often for many years. This proposal feels like another way in which service given to this country is no longer valued.
	Yes Yes Yes Yes Yes Yes Yes	Yes     Defence discount card;       Yes     SSAFA; Defence discount card;       Yes     Defence discount card;SSAFA;       Yes     Defence discount card;

			Think it's unfair, military personnel barely get any benefits as it is. This is the only perk that isn't means tested.
			It's already shared with veterans who get to book all the good dates when released as they know their schedules. how are people actually serving supposed to get a booking when they're
	Yes	Defence discount card;	not fighting with civilians also for dates when we don't know exact dates for anything ever as it is
			I think it is bad form that you have funding mainly from AFCC fund to build this lovely pod village, now you are making it to expensive for the military to use; a 15% reduction on market rates is not sufficient! £30 for a weekend was a nice little break away. Going from £15 to £58 per night is excessive and not affordable for my family - you will notice a massive decline in military uptake. I understand that you need to make money, how about you provide half the pods to the military on current terms and then the other half open up to non-military at your
	Yes	i,	new price. I think this proposition is going to result in military families not using the facility which is a real shame!
	Yes	Defence discount card;	Far too big price hike that will stop us from using the pods now. Such a shame
			Not sure why these price increases need to happen !? these pods are an absolute asset to the military families and putting the prices up by that much will certainly put a lot of families
			off! We love going to the pods but they would not be worth paying nearly £100 come 2023! Really hope this doesn't happen as this is sometimes the only holiday some families get as they
	Yes	Defence discount card;	can't afford anything more
			I think these price I creases are ridiculous when this facility is supposed to provide respite for military families.
			Also, if they are open to the public will they be able to book at the same time. I enjoy going to meet other military families who are on similar situations and can connect with each other.
	Yes	Royal British Legion; Help for Heroes;	With the intended price increases I wouldn't be booking any stays.
			With regards to the proposals, I fundamentally disagree with these. There are thousands of Armed Forces families that could potentially wish to utilise the facilities, so to narrow it down to 2 weekends, which would be specifically targeted for respite for disabled personnel and those on low incomes, is basically removing this facility in its entirety from Forces Families. As a family who have both adults in the forces, trying to organise a 'weekend away' to focus just on these 2 weekends would prove exceptionally difficult to organise, never mind if given the opportunity due to being means tested. I appreciate that Military families will be offreed a priority booking window for popular holiday seasons; however this year is a prime example that this may prove difficult to implement, as we are still waiting for the release of the pods for this year - I have tried to contact the centre direct and was told that I could not book until the pods have been released.
			Also increasing the costs from £15.00 per night, to £51.19 per night on peak times is limiting use of these by military families, as that will be over £100 a weekend, which when you include the activities becomes unaffordable.
			All in all, I believe that if you implement these changes, the military preference to utilise the Poppy Pods will be lost - this is a fantastic facility that actually shows support and preference to the military, so to implement such drastic alterations will cause friction and unwillingness to visit.
			I do however appreciate that if the pods are not booked in entirety, the Pods could run at a loss - but there are ways in which advertisement and engaging with local charities (Sea Cadets, Scouts etc) could make up for some of that. Also, I have only seen advertising of the Tile Barn once outside of the social media (which requires you joining the FB page), and I was only made aware of the Pods through word of mouth.
		Defence discount card:Active Ministry	To summarise, keen the costs as they are for the military, but offer them up to the public as well - this will not negatively impact the military families that do use the facility, but open it up
	Yes		To summarise, keep the costs as they are for the military, but offer them up to the public as well - this will not negatively impact the military families that do use the facility, but open it up to others and bring in revenue. Also, please increase advertising - even on the social media papes, it is limited.
J	Yes	of Defence;	to others and bring in revenue. Also, please increase advertising - even on the social media pages, it is limited.
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Page 77	Yes	of Defence; Defence discount card;	to others and bring in revenue. Also, please increase advertising - even on the social media pages, it is limited. This is a fantastic facility for military families This is a fantastic facility for military families I don't mind there not being any military only days, maybe half the pods could always be on offer to the general public and half go to the military that way you would always make extra money. The price increase for the military is massive and that would put me off staying there unfortunately as I would expect there to be more on offer, our solar powered light only stayed on for an hour max and rather then a better porch for the pods as they seem fine it would be good if there was a wooden play park or little obstacle course for the kids that they could just play on whenever they wanted. The use of the facility should remain exclusive for serving military and veterans. The facility provides an environment where like minded families, all with similar stresses and strains on
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Page 77	Yes Yes Yes	of Defence; Defence discount card; Defence discount card; Defence discount card;	to others and bring in revenue. Also, please increase advertising - even on the social media pages, it is limited. This is a fantastic facility for military families This is a fantastic facility for military families I don't mind there not being any military only days, maybe half the pods could always be on offer to the general public and half go to the military that way you would always make extra money. The price increase for the military is massive and that would put me off staying there unfortunately as I would expect there to be more on offer, our solar powered light only stayed on for an hour max and rather then a better porch for the pods as they seem fine it would be good if there was a wooden play park or little obstacle course for the kids that they could just play on whenever they wanted. The use of the facility should remain exclusive for serving military and veterans. The facility provides an environment where like minded families, all with similar stresses and strains on their lives can relax. The experiences of military families are unique and different to their civilian counterparts. This is particularly relevant when considering our WIS veterans who deserve an environment in which they can relax amongst other military families. Was planning on visiting the facility when my kids are abit older. I am shocked and saddened at this proposal, especially the proposed price hike for military families. Having these pods
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	Νο	Defence discount card;	I've not visited the pods as a military family as they are always booked far in advance. I am very familiar with the pods through work. I think the price rise for military families will make it unobtainable for many. Many of us are tparent income families due to many military postings and moves. We are often at the stage which is labeled just about managing'. This means we are unable to afford those special treats as the earnings are just above the benefits cap, but not enough to be anywhere near regarded as financially OK. I do think the prices need to increase as they have not increased for years, however the increase offered is over a 200% increase. Not only are you proposing this price increase but you are taking away the pods from military families in which it was designed for and opening it up to the public. Military families do not have access to the pods through any of the term time as this is solely used for groups organising with tile barn, this is the vast majority of the year we already do not have access. Change from military having access at the weekends to only having sole access to 2 weekends is almost an insult, especially when the reasoning isn't for it to be open to the whole of the serving and x serving community but to be pin pointed down to those with medical needs. Please reconsider your proposal to be more fair. A more fair non means tested price increase with more sole access for military families or eavy for military families with shared sole weekends for either side. Its such a shame to feel like the military families really don't have it easy. Think practically single parent family moving every couple of years to a new place away from friends and family for one and you are choosing to make the restbite as a family that is currently obtainable, unobtainable.
			It has been difficult to book poppy pods with the armed forces community and opening this up to everyone would make it even worse to be able to book and faking away a perk that we had will be met by upset. The price hike with the affordability will then cause the lower and disadvantaged not be able to book and this is only holiday that they have. It is a massive price hike and 15% isn't enough
	Yes	Defence discount card;	discount to accommodate a holiday with armed forces family. I don't agree with any of the changes.
	Yes	SSAFA;	I feel as though military families will miss out of what it is intended for, being means tested is so unfair as most military family's are one income families due to the job - but aren't always able to receive benefits! Also would just be bettter to increase the price. Absolutely no perks of being in the armed forces any more as anything and everything is taken away. When we have come before we cherished the time with other military families and listening to their experiences, opening up to the general public will make it even more impossible to book and it loses is speciality, very very sad and disappointed by these proposals. Feel as though it's to push money and not for the people the pods have been created to help.
	No	Just a 'Wife' ;	It is a disgrace that you are proposing to charge military families a considerable amount to stay in what was built specifically for families and veterans. £300,000 was donated by military charities of the toral £386,000. £341K of which has been 'repaid' by the use of which it was intended for. How many service personel do you think have the new increased prices available at the end of the month? I would hazard a guess that a good 70% of families who visit have zero disposable!! We come knowing that every weekend there are families like us, that understand the struggles we face, the insecurity, the anxiety, the months of missing family members, the deaths of our husbands, son, daughters, wives We are able to unwind without having to focus of Operation Security. If it was opened up to NOT-military families we would be right back in an unsprottive place with opsec as a highest priority linetaed of increasing the pricing for those who it was intended for, increase the prices for those who use it commercially! Yet again though fat cat government officials are using the military and its families to line the pockets of its coffers!! NOT GODE INOUGH!! This just shows that it doesn't matter what you do for this country, even charitable runds that were specifically given to support you in times of need aren't sarced. Makes me sick!!
Pa			The proposals to remove what was the original intention of The Poppy Pods as a place for military families to enjoy a week or weekend away, at a much reduced rate, is very sad indeed. I was present at the opening of The Poppy Pods as part of the choir and the sense of military community was very important and much appreciated. I was excited to visit with my family as my husband is away a lot and although we do not qualify for benefits, we do not have hundreds of pounds to spend on travel, accommodation and activities when going away, particularly
Page 78	Ver	Defence discount card:	at short notice/for just a couple of nights. We finally visited last year and all enjoyed our stay. It was nice to know that we didn't have to be as careful about any conversations about my husband's job, or our lives be sure everyone there was also military and it was all "normal". We were also able to book very last minute as our Welfare Team sent out communication that there were still spaces available. I feel that increasing the costs and reducing the chance for military families to book in the way that we have will limit the chances families like ours have to have even a short weekend holiday. It's taking away from the intention of the centre and ethos of it all. And that's without even getting to the funding for it coming from armed forces specific organisations or funds. With so much heing taken away from the armed forces that is truly "for them" this feall like yet another set back in giving back to this group.
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The proposals will further disadvantage military families who often struggle as it it to afford holidays due to 1. struggling to find a second income for the non-serving Spouses. 2. Struggling to afford a holiday that could have to be cancelled last minute due to military postings or deployments out of their control. 3. The military community have an understanding of one another, the struggles and difficulties we all go through. Part of the attractions of the Pomilitary families who are in the same position and have an instant understanding. 4. The Poppy Pods are incredibly popular currently and very difficult to book, we have tried every year for 4 years and never been able to get one. then military families would likely never get a chance to book. The Poppy Pods were build with the sole purpose of giving military families a get break from the difficulties they face. The majority of the money the poppies military tie. If they are opened up to all and it becomes a free-for-all for a pod with less and less military families will also be highly unlikely to access these through welfare due to the enormous amount of stigma within in the army and a refus suicide amongst soldiers considerably is higher than any other group. They don't ask for help, they don't like to admit 'weakness' and I don't think somewhere to forget the realities of life and just relax, will actually access the Pods through welfare.	e. If booking was open to a larger group came from military charities, they are amilies being able to book then I fear tha peal of them will disappear.
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suicide amongst soldiers considerably is higher than any other group. They don't ask for help, they don't like to admit 'weakness' and I don't think	
Defence discount card;SSAFA;Royal Yes British Legion;	
Tes bitusi Legiuli, They're not great.	
Labour Friends of the forces; Royal Keep things the way they are and advertise the pods more. I have been married to my husband for 17 years and only found out about these pods Yes British Legion; Defence discount card;	late last year,
The suggested consultation would price our military family out of coming to the Poppy pods. On average, my husband is away 5months of the yea	ar un haus uns four annasturities for
respite as a family. Having time amongst other service families is important due to the unique service same service families is important due to the unique services in a life service families is the	
and therefore are unable to support (even family and friends), being surrounded by people who "get it" is so very important for ourselves and our	
Means testing would also cut our family out of the opportunity to attend the Poppy pods. Although my husband is not a low earner and I work, we	e are by no means well off and have
minimal funds left over at the end of the month due to the expense of constant childcare required by the unpredictability of my husband's work/or	
for any benefits due to income and therefore, miss out on means tested provisions every time. The Poppy pods are one of the only provisions still	i accessible by all military families and w
Yes Royal British Legion;SSAFA; would be incredibly sad for this to no longer be such a viable option due in availability to book or unobtainable price hike. We are a military family who has many many times tried to book the poppy pods and they have been full, and I can think of multiple other familie	es who have done the same but they are
Royal British Legion; Defence discount always full. So why are you opening up the posts to the general public when you are already fully you are now making it almost impossible for million	
card;Help for they are a one of a kind! A place where military families can be with others who understand and support them. I wholeheartedly disagree with the	
No Heroes;BLESMA;SSAFA;Combat stress; and I think the proposal should be reconsidered.	
Construction         Royal British Legion;Defence discount always full. So why are you opening up the pods to the general public when you are already full- you are now making it almost impossible for milit card;Help for           No         Heroes;BLESMA;SSAFA;Combat stress; and I think the proposal should be reconsidered.           Increase in price means we are out and have wisited for a few years now when we can get in due to its popularity with military families. Not sure i money making scheme but more for rest bite for serving and ex military personnel. Very disappointed with this latest development!           This is an excellent facility but not enough of the military know about it. Better communication and booking would allow are sinficant increase within the increase with rest in invitable in the current duvid like the military remonsing suble for sinficant precase within the increase with rest.	it was designed or intended to be such a
Yes Defence discount card; money making scheme but more for rest bite for serving and ex military personnel. Very disappointed with this latest development!	
This is an excellent facility but not enough of the military know about it. Better communication and booking would allow nore military to utilise it	
inevitable in the current climate and would likely be accepted by the military community the current proposal sees a significant increase which wi budgets. A big selling point for the military is the community spirit you get from having sole military use, everyone has the same mindset. You ma	
O dudgets. A dug semilg point to the mining your you get room naving soor mining you get room naving you get room naving soor mining you get room naving you get r	
Yes Defence discount card: military charities/funds for the military community.	ven that it was bant langely through
Yes Defence discount card; As a member of the Armed forces, I would not be in support of the commercialisation of a scheme set up to support military families.	
Yes Defence discount card; none	
For a start, your question set is skewed - there is nowhere for me to register that I am a serving military member. The current question only allow	
Pods. I haven't - yet. I would also like to register my disagreement with the changes. A lot of Forces Covenant money went into this project and I	I believe it should be left predominately
No Regular Army; for Serving/Veterans use. Perhaps you cold open up certain weeks/weekends only for mixed groups (perhaps 6 weekends or 3 weeks a year?)	
Yes Defence discount card; I believe the discount for military personnel should be greater that 15%. 25% sounds more reasonable.	to and an address lated at a set of a second s
The village was built with military money and support therefore it should stay for the military and veterans. Commercialisation of a welfare asset i of the military and the charities that have contributed to this establishment and it seems to me that getting the military and charities to fund some	
people for is a disprace and an obvious cash grab. This puts a dark shadow on any military organisations contributing to any developments under y	
No British Army; to make money.	,
If I was a gambler I would put money on the odds that within 2 years HCC will have driven off any business from UK Armed Forces members, the c	cynic in me believes this is probably thei
desired outcome. I recommend they re-familiarise themselves with the Armed Forces Covenant, https://www.armedforcescovenant.gov.uk/abou	
Defence discount card;Royal British them disadvantaged at a time of great economic uncertainty. This is a privilege that has been earnt through service and sacrifice, I am saddened to	to see the lack of respect displayed by
Yes Legion; HCC.	tions to use the facility if the order
I feel this is another way to overlook the outstanding work the Armed forces do, in favour of profit. I doubt many Armed forces members will cont increase. I certainly wont. The benefits applied to the Armed forces in civilian industry have slowly eroded over time, more emphasis being placed	
Yes Defence discount card; these Pods will simply follow this trend and once again go against everything the Armed Forces Covenant was set up to combat.	s on stadents. The increase in prices for
I am strongly against the proposed changes to the poppy pod's. As a serving member of the Armed Forces I find there are very few "safe spaces" f	
Royal British Legion; Defence discount together and de-stress. Currently this facility is ideal for such activity with no alternative in Hampshire. With rising costs to every household in the	
Yes card;SSAFA; soldiers, now is not the time to increase costs to service families. We in the Armed forces give up a lot for the U.K., its not unreasonable to get a li	
I think to reduce the availability of poppy pods for military families and almost increase the costs so significantly is a real-shame. Whilst campaigns	uation in Eastern Europe has seen an
the military are busier than ever. Covid has seen military families affected at short notice to support testing and vaccination programmes. The situ	
the military are busier than ever. Covid has seen military families affected at short notice to support testing and vaccination programmes. The situ increase in military deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military families of the site of t	families. Whilst inflation has risen
the military are busier than ever. Covid has seen military families affected at short notice to support testing and vaccination programmes. The situ increase in military deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military familitary deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military familitary deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military familitary	families. Whilst inflation has risen
the military are busier than ever. Covid has seen military families affected at short notice to support testing and vaccination programmes. The situ increase in military deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military familitary deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military familitary deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military familitary	families. Whilst inflation has risen
the military are busier than ever. Covid has seen military families affected at short notice to support testing and vaccination programmes. The situ increase in military deployments to NATO partner countries in the area. The proposed increases will put the pods out of reach for many military fa for many military fa gold British Legion;Defence discount considerably, military pay rates have not. I would encourage the council to look at other ways to maintain this facility without affecting military fa weddings is one option which would increase revenue.	families. Whilst inflation has risen amilies. The use of the facility for

			I think it's difficult enough to book the pods when it's just military let alone open to the public. Weekends and time as a family unit is hard most of the time but to restrict that even more is really upsetting. Not only that, we don't fall.under the bracket of low income, but we're hardly flushed as a family of 5, so when we book 2 pods it's an expense but one we really cherish
			as we can't afford holidays. The main funding came from military and now to take that away or restrict it, to also make gains on that I think is awful.
			Military families move so often, the children and schools are disrupted, often families apart for long periods of time or even a few days, but they are always saying goodbye and having to
			just get on with it. The pods are, I feel, a restbite for all. Its a chance to rekindle as a family unit, so tech, more conversations and it would be a real shame to take this village of pods away
			from the safe military family we know are there. Its a defeat net knowing that the other occupants are and have experienced the same as the other. There's a mutual respect and that's
	Yes	No organisation ;	the bond the military bring. Please don't take another safety net away. We love the few times we have visited the pods.
			All makes good sense and should increase occupancy.
	No	Royal British Legion;	Thank you for retaining our RBL Branch ANZAC Sunday usage for Lunch and Tea. Much appreciated
		Defence discount card;Royal Air	Whilst I'm content with the proposal, I am an officer so able to afford the increase in the military rate whereas other military personnel with young families may not be able to do so.
	Yes	Force Association;	Therefore, would it be possible to increase the level of military discount for the junior ranks (OR1 to OR4) (e.g. 25% to 33%)?
Green Positive		12	
Amber Neutral		60	
Red Negative		44	



# Tables showing current Poppy Pod access and pricing arrangements togetherwith two sets of amended arrangements comprising Options 1 and 2contained in the report, Customer Journey and Pricing

# Table 1 - Current Poppy Pod access and pricing arrangements together withtwo sets of amended arrangements comprising Options 1 and 2 contained inthe report

Current Denry Ded Ar	Descended American state Course It - L	Among de d. Duene e e e d
Current Poppy Pod Access and Pricing Arrangements	Proposed Arrangements Consulted Upon in March 2022 - Option 2 in the report	Amended Proposed Arrangements Following the Consultation - Option 1 in the report, which is the preferred option recommended to the Executive Member for approval.
3.1 Provision of current	a) Except for the provision of	As per Proposal (a) in column
military family bookings	military-only weekends (see item (b) below), all customers of Tile Barn	2 although the number of military-only weekends is
The current arrangements are that members of the full time serving military or veteran military personnel once registered have full and complete access to stay in all 20 Poppy Pods with their family during all weekends or school holiday	Outdoor Centre, both military and non-military, will have equal opportunity (subject to the priority booking window referenced in item (c) below) to book a stay in the Pods during weekends and school holiday periods, subject to when the facility is open.	significantly increased (see item (b) below).
weeks between March and October each year. The cost to the family is a £15 booking fee per pod/per night. Total cost of a stay for a family of 4 for a weekend is £30 or for a 4- night week £60. Larger families can still access the pods but would have to book 2 adjacent pods thus doubling the cost.	b) The centre would advertise a minimum of two 'military- only' free weekends specifically targeted at respite for physically and mentally disabled personnel and those on low income. We envisage engaging with current military charities (i.e Blesma, RBL and MOD unit welfare officers) to refer suitable families and administer their stay with the centre.	As per Proposal (b) in column 2 and dates for these respite weekends would be confirmed in January 2023. If demand for Pods was not maximised on these respite weekends, then any excess availability would be offered out to the general military membership but not the public.
This access arrangement has been in place since 2019 when we changed		arrangements would apply up until 31 <sup>st</sup> August 2022. From 1 <sup>st</sup> September 2022, the
from an annual membership fee system. At		Centre would advertise half of

this time the military families paid an annual membership fee and had free access to the pods once a member. This led to large numbers of cancellations of pods mostly at last minute meaning we had an underutilised facility.		the available term-time weekends as military only. Subject to availability and the respite weekends, the other 50% of term-time weekends and all school holiday periods would be accessible to both military and non-military families. The breakdown of these dates would be made available on the booking website.
	c) Military families will also be offered a priority booking window for one month before the Pods go on general sale. This will ensure military families have first refusal for popular holiday periods.	As per Proposal (c) in column 2 except with a priority 2- month early booking window starting 1 <sup>st</sup> January 2023.
	d) The current booking fee would be replaced by a discount payment scheme, where a discount code will be provided to military families enabling reduced prices based on the public rate. Please see item (e) below and Appendix B for details.	As per Proposal (d) in column 2. Adjustments to the discount rates are explained in item (e) below.
<b>3.2 Military Discounts</b> The current arrangements are that members of the full time serving military or veteran military personnel once registered pay a £15 booking fee per pod/per night.	e) The Centre proposes to introduce a military discount code providing a 25% discount from the public rate for both peak and off-peak periods during 2022, reducing to 15% discount from 1 <sup>st</sup> April 2023. Proposed pricing can be seen in [Table 4].	As per Proposal (e) in terms of the introduction of a military discount code but with increased discount levels. The Centre would increase the costs to military personnel in a phased approach.

This is a 77% discount based on our current public rate of £65 per pod per night in the peak period. The discount equates to 62.5% in the low season when the current public rate is £40 per pod.		For arrival dates from now until 31 August 2022, the current fee arrangements would apply. In respect of arrival dates on or after 1 <sup>st</sup> September 2022 to 31 <sup>st</sup> December 2022, all military Pod bookings would receive a 65% discount from the publicised rates. (The Pods are normally closed to all bookings from the first weekend of November to the last weekend of February).
		For arrival dates on or after 1st January 2023, commissioned and non- commissioned Officers would receive a 25% discount off the public rate. Enlisted ranks (non-officers) would receive a 50% discount from the public rate. Proposed pricing can be seen in Table 3.
		The Centre reviews all its pricing on an annual basis to ensure it achieves a balanced budget position. Military discount rates would be reviewed in 2023, as part of a wider review of the arrangements relating to the Pods, and thereafter annually and would be subject to change.
	f) The Centre would continue to advertise at least two military only	Poppy Pod Members would be consulted about any significant changes to these arrangements. The discounts would be applicable to current and ex-service/retired personnel. Regarding the military only
3.3 School and youth	free weekends. Please see item (b) above. g) The Centre does not anticipate	free weekends, see item (b) above. As per Proposal (g).
group bookings	altering the access arrangements for	

Schools and youth groups can currently book the pods during term time Monday-Friday for outdoor educational experiences in the New Forest in line with the service mission.	these user groups however the Pods may be used by schools and youth groups at weekends and school holidays if there is availability.	
The current 2022 cost to school users for using the facility is £16.38 per person or £65.52 for a pod with 4 occupants. (prices INC VAT)		
"We strive to improve the lives of our customers and deliver a safe, highly valued, cost effective and quality focused service through the provision of accessible outdoor education and recreational facilities."		
<b>3.4 Stakeholder use</b> The centre supports the local branch of the RBL with free facility use at tile Barn during the local Anzac commemoration event held on the last Sunday in April. This includes use of the pod roundhouse area and the Anzac room of the Bunkhouse building. This is largely organised and supported by the Brockenhurst branch of the RBL.	h) The Centre proposes to continue offering this support to the RBL and will liaise with them around their access needs.	As per Proposal (h).

#### Table 2 - Revised Poppy Pod Customer Journey for both Options 1 and 2 contained in the report

Stage 1: Military personnel register with the Poppy Pod scheme	Stage 2: Pod Bookings & Availability	Stage 3: Military Mailing list
Military personnel and families register for the Poppy Pod scheme on the Centre's website. The Centre will then verify applicant military credentials and email a discount code for members to use when booking a Poppy Pod.	Each year, (commencing 1 <sup>st</sup> January 2023) the Centre will open an early booking window for Military members to book Pods throughout the year. The booking system will show the dates which are military only and those open to the public. All customers will book Pods directly through the Centre's website. Customers will be able to request specific Pods and the Centre will accommodate this if possible. Pod availability will be in real time and payment will be taken at the time of booking. Military families will be able to use their discount code at the checkout stage. All Pod bookings will be subject to the Centre's normal Booking Terms & Conditions.	Registered military users of the Poppy Pod scheme will normally receive an email in December, explaining the process and providing links to the booking portal.

### Tables 3 and 4 - Military and Public Prices for Options 1 and 2 contained in the report

	2022 Public price	Current Military booking fee per pod/per night.	Military price From 1 <sup>st</sup> September to 31 <sup>st</sup> December 2022 per pod/per night. Including 65% discount.	2023 military prices officer ranks per pod/per night. Including 25% discount.	2023 military prices non- officer ranks per pod/per night. Including 50% discount.
Peak 1 <sup>st</sup> May – 30 <sup>th</sup> September	£68.25	£15.00	£23.89	£51.19	£34.12
Off Peak 1 <sup>st</sup> October – 30 <sup>th</sup> April	£42.00	£15.00	£14.70	£31.50	£21.00

Table 3 - Military & Public Prices – Option 1 contained in the report

\*All prices are inclusive of VAT at the appropriate rate.

\*\* 2023 Prices will be subject to inflation.

\*\*\* The Pods are normally closed to all bookings from the first weekend of November to the last weekend of February

	2022 Public price	Current Military booking fee per pod/per night.	Military price From 1 <sup>st</sup> September to 31 <sup>st</sup> December 2022 per pod/per night. Including 25% discount.	2023 military prices (all ranks) per pod/per night. Including 15% discount.
Peak 1 <sup>st</sup> May – 30 <sup>th</sup> September	£68.25	£15.00	£51.19	£58.01
Off Peak 1 <sup>st</sup> October – 30 <sup>th</sup> April	£42.00	£15.00	£31.50	£35.70

\*All prices are inclusive of VAT at the appropriate rate.

\*\* 2023 Prices will be subject to inflation.

\*\*\* The Pods are normally closed to all bookings from the first weekend of November to the last weekend of February

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### Agenda Item 5

By virtue of paragraph(s) 3, 5 of Part 1 of Schedule 12A of the Local Government Act 1972.

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